Michigan Credit Union Profile



Second Quarter 2016



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MICHIGAN CREDIT UNION KEY DEVELOPMENTS

Michigan credit unions continue to post impressive results despite a slow-growth economic environment. As a group, the state's credit unions reported lofty membership growth, healthy loan and asset growth, improved asset quality, and stronger earnings in the second quarter. Overall, Michigan's member-owned, not-for-profit, financial cooperatives also maintained an aggregate capital ratio that remained near record highs throughout the period.

- Michigan consumers increasingly see credit unions as their best financial partner reflected in a strong 1.0% overall increase in memberships in the second quarter of 2016. That's a bit slower than the 1.3% gains seen in both the first quarter and in the year-ago quarter. However, the recent result is very strong overall especially in the context of the state's recent population growth rate: The annualized 4.0% second-quarter increase in memberships far surpassed Michigan's 0.1% full-year 2015 population growth reported by the U.S. Census Bureau. The recent Wells-Fargo "bogus account scandal" will undoubtedly help to sustain these trends and the effects may be long-lasting.
- Memberships in Michigan credit unions increased by 3.1% in the year ending June, 2016. When compared to previous calendar-year results, this increase is the fastest seen since 1988. Collectively, Michigan credit unions now report five million memberships a total which is equal to just under half (49%) of the state's population.
- Michigan credit union loan portfolios grew by 3.9% (15.6% annualized) in the three months ending June 2016. That rate of growth is more than double the first quarter advance and nearly equaled the 4.1% yearago result in Michigan. In the aggregate, credit union loans in the state increased 11.1% in the year ending June, 2016. The last time full-year loan growth exceeded this pace was 1994 when the state's credit unions reported a 15.9% jump in loan balances.
- All seven broad loan portfolio segments reflect strong second-quarter increases. New auto loans led the way with a 5.4% increase, while used auto and unsecured personal loans each grew 4.5% and member business loans were up 4.1%. Credit cards were up 3.0% while first mortgages and HEL/2nd mortgages expanded by 2.5% and 2.1% respectively (helped by lower long-term market interest rates in the wake of the Brexit vote). Growth in each portfolio segment exceeded national average during the quarter.
- Loan quality metrics improved. While delinquency rates edged up marginally (from 0.67% at the end of March to 0.69% at mid-year) the net chargeoff rate declined in the quarter. The annualized net chargeoff rate declined inched down to an annualized 0.42% in the second quarter, from 0.46% in the first quarter.
- Strong loan growth pushed the Michigan loan-to-savings ratio up to 72.5% two points above the prior quarter reading. That helped to buoy earnings results. Michigan credit unions reported annualized ROA (net income as a percentage of average assets) totaling 0.95% in the period. That result is well above the 0.80% earnings rate in the first quarter and nearly equal to the 0.98% rate in the year-ago quarter. Over the past decade the earnings rate among Michigan credit unions averaged 0.60%.
- Stronger earnings helped to keep the Michigan credit union capital ratio steady during the second quarter. That's important because the 11.5% quarter-end reading remains near an all-time high and is well above the 7.0% threshold level at which regulators deem credit unions "well capitalized".

Overview by Year

	•	
	U.S. CUs	Michigan CUs
Demographic Information	Jun 16	Jun 16
Demographic Information Number of CUs	6,009	248
Assets per CU (\$ mil)	211.4	220.5
Median assets (\$ mil)	28.2	68.9
Total assets (\$ mil)	1,270,323	54,679
Total loans (\$ mil)	837,854	33,792
Total surplus funds (\$ mil)	378,275	18,449
Total savings (\$ mil)	1,072,747	46,372
Total memberships (thousands)	106,150	4,961
Growth Rates (%)		
Total assets	7.4	7.8
Total loans	10.5	11.1
Total surplus funds	0.6	1.8
Total savings	7.3	7.6
Total memberships	3.8	3.1
% CUs with increasing assets	73.6	87.9
Earnings - Basis Pts.		
Yield on total assets	338	339
Dividend/interest cost of assets	51	39
Net interest margin	287	300
Fee & other income *	134	155
Operating expense	308	338
Loss Provisions	36	28
Net Income (ROA) with Stab Exp	77	88
Net Income (ROA) without Stab Exp	77	88
% CUs with positive ROA	79.0	84.3
Capital Adequacy (%)		
Net worth/assets	10.9	11.5
% CUs with NW > 7% of assets	97.4	98.0
Asset Quality		
Delinquencies (60+ day \$)/loans (%)	0.75	0.68
Net chargeoffs/average loans (%)	0.51	0.44
Total borrower-bankruptcies	176,484	9,310
Bankruptcies per CU	29.4	37.5
Bankruptcies per 1000 members	1.7	1.9
Asset/Liability Management		
Loans/savings	78.1	72.9
Loans/assets	66.0	61.8
Net Long-term assets/assets	32.3	37.5
Liquid assets/assets	14.0	11.2
Core deposits/shares & borrowings	49.2	44.0
Productivity		
Members/potential members (%)	4	2
Borrowers/members (%)	56	59
Members/FTE	383	353
Average shares/member (\$)	10,106	9,347
Average loan balance (\$)	14,024	11,579
Employees per million in assets	0.22	0.26
Structure (%)		
Fed CUs w/ single-sponsor	12.2	2.8
Fed CUs w/ community charter	17.6	20.6
Other Fed CUs	31.4	14.1
CUs state chartered	38.8	62.5

Earnings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to significant seasonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

Executive Summary

The U.S. economy is expanding, but growth has been anemic. The second quarter's decrease in business investment spending (due partly to inventory adjustment) and falling corporate profits are immediate concerns. Fixed residential investment fell in the second quarter - the first decline after eight consecutive quarters of increases. However, the surge in new homes sales in July should reflect positive residential fixed investment in the third quarter, and should support relatively strong mortgage originations moving forward.

As is typically the case, the household sector is doing the heavy lifting, keeping overall economic growth in positive territory. And stronger durable goods consumption is a good omen for loan growth.

The job creation capacity of the U.S. economy continues to improve and the labor market is firming despite softer job gains in August compared to June and July. Jobs lost in the goods-producing sector in August represent a reversal from the gains in July. However, this was due in part to weak overseas demand for commodi-

ties in the mining and logging sector. Economic conditions overseas remain unchanged or lack considerable improvement and continue to exert some negative effects on the U.S. economy.

At the same time, it's important to keep in mind that the U.S. is largely a service-providing economy as opposed to a manufacturing economy: The job gains in August came from the services sector and also from the government sector.

Year-to-date the economy added 200,000 jobs on average per month while the unemployment rate has declined by only one-tenth of a percentage point since the start of the year. Going forward, a slowly declining unemployment rate can be expected as the slack in the labor market continues to diminish. The economy is now within the Federal Open Market Committee estimates of the long-run normal rate of unemployment.

Modestly improving labor markets will help to buoy consumer spending and ensure credit union lending stays strong for the rest of year and into 2017.

RECENT ECONOMIC DEVELOPMENTS

- The Bureau of Economic Analysis (BEA) second estimate for real Gross Domestic Product (GDP) shows that the U.S. economy expanded at a weak 1.1% annualized pace in the second quarter of 2016. That's marginally lower than the 1.2% advance estimate and represents the seventh consecutive quarter of growth below the 2.64% average rate of growth since 1980. Year-over-year growth is now only 1.2%.
- Still, the BEA's most recent report also shows an upward revision in second quarter growth in personal consumption expenditures (from 4.2% to 4.4%). That's important because personal consumption expenditures account for 70% of U.S. GDP. Moreover, durable goods and nondurable goods consumption rose 9.9% and 5.7%, respectively. Of course, increases in durable goods consumption typically signal healthy growth in credit union lending.
- Private investment spending fell 9.7% the third consecutive quarterly decline. The fixed residential investment (housing) component decreased 7.7%. Current housing market activity, measured as fixed residential investment spending as a percentage of real gross domestic product (GDP), is still below the 5.5% pre-recession average. However, inventories are tight, which suggests more home building on the horizon. With historically low 10-year Treasury yields and favorable mortgage rates, healthy credit union mortgage loan growth seems likely.



UNEMPLOYMENT RATES

- Second quarter data reveals U.S. exports and imports increased 1.2% and 0.3%, respectively. Government spending decreased 1.5%. Corporate profits fell 1.2% in the second quarter (a \$24.1 billion decrease).
- Despite tepid July retail sales, autos and other motor vehicle sales continue to increase and will sustain auto lending at credit unions this year. Strong sales at non-store retailers and weak sales at department stores reflect the trend of consumer preference for online rather than in-store shopping. Furniture and home furnishing sales numbers are in positive territory, reflecting the uptick in home sales in recent months.
- Looking forward, expect a pick-up in retail sales on the strength of healthy labor markets and stronger household balance sheets. With the back-to-school shopping season and fall/winter merchandise inventory buildup on the way, innovation at retail stores could keep consumers engaged.

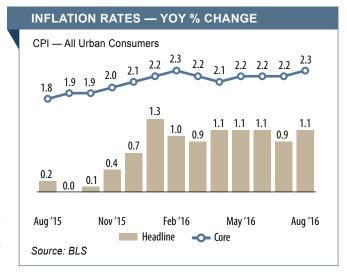


- The labor market continues to reflect strength despite softer job gains recently. The economy added 439,000 jobs in the second quarter down from a total of 587,000 in the first quarter. The latest employment report from the Bureau of Labor Statistics (BLS) shows that 151,000 nonfarm jobs were added in
- the month of August down from a gain of 275,000 in July. Still, the economy added 1.45 million private nonfarm jobs since the start of the year and 2.45 million over the year ending August.
- The unemployment rate in August was 4.9%, unchanged from the previous month, but 0.2% lower than the August 2015 level. Importantly, the nation's U-6 unemployment rate (accounting for those who dropped out of the labor force as well as those who are working part-time but who desire full-time employment) fell faster than the headline rate in the 12-month period. It finished August at 9.7%, down over one-half of a percentage point from the 10.3% reading in August, 2015.
- Going forward, a slower decline in the unemployment rate can be expected as the slack in the labor market continues to diminish. The economy is now within the Federal Open Market Committee estimates of long-run normal rate of unemployment of 4.6% to 5.0%. CUNA economists expect further though very modest improvement in the unemployment rate over the next eighteen months.
- The Michigan economy added only 5,300 jobs in the second quarter of 2016 a big drop from the 36,300 increase in the first quarter. However, over the year ending July 2016, Michigan experienced an increase of 105,500 jobs, a substantial increase over the 50,600 added in the year ending July 2015. Overall, nonfarm employment in the state is 100,700 higher than pre-recession levels. The state's unemployment rate declined marginally to 4.5% in July a bit lower than the U.S. 4.9% reading at that time. The state's current

MSA	June 2016 (%)	June 2015 (%)	Change	
Ann Arbor, MI	3.5	4.2	-0.7	
Battle Creek, MI	4.4	5.3	-0.9	
Bay City, MI	5.0	5.8	-0.8	
Detroit-Warren-Dearborn, MI	5.8	6.6	-0.8	
Flint, MI	5.2	6.2	-1.0	
Grand Rapids-Wyoming, MI	3.4	4.1	-0.7	
Jackson, MI	4.7	5.5	-0.8	
Kalamazoo-Portage, MI	4.1	5.0	-0.9	
Lansing-East Lansing, MI	4.0	4.9	-0.9	
Midland, MI	4.3	5.0	-0.7	
Monroe, MI	3.9	4.7	-0.8	
Muskegon, MI	4.9	6.0	-1.1	
Niles-Benton Harbor, MI	4.6	5.3	-0.7	
Saginaw, MI	4.8	5.8	-1.0	

unemployment rate is 0.7 percentage points lower than its year-ago reading.

- Unemployment rates declined in each of Michigan's fourteen metropolitan statistical areas (MSAs) in the year ending June 2016 and three reflected decreases of at least one percentage point during that period. Overall, ten of the state's MSAs reflect June unemployment rates below the 4.9% U.S. average at that time. The Ann Arbor, Grand Rapids and Monroe metro areas each report rates below 4.0%. The highest unemployment rate continues to be seen in Detroit, which reflects a 5.8% reading at the end of the second quarter about one percentage point above the national average rate.
- The Bureau of Labor Statistics Consumer Price Index report shows that headline inflation was up 0.2% and core inflation (all items less food and energy) increased 0.3% in August. Over the past year, headline and core inflation rose 1.1% and 2.3%, respectively.
- The increase in the headline index was caused by a rise in the index for all items less food and energy, which increased 0.3% in August, as the indices for shelter and medical care advanced. The energy and food
 - indices were both unchanged in August. Major energy component indices were mixed, with increases in the index for natural gas and electricity offsetting declines in gasoline and fuel oil prices. The food at home index declined for the fourth month in a row, offsetting an increase in the index for food away from home. The 0.3% increase in the index for all items less food and energy was the largest rise since February 2016.
- On a year-over-year basis, core inflation has been above 2% for nine consecutive months while headline inflation has been rising faster than year-ago readings. The conditions for higher though slowly rising inflation ahead are now in place. For example, energy prices will be under pressure due to supply chain issues. In addition, the U.S. dollar remains weak and hourly



wages increased 2.6% in the year ending July, which will likely increase consumer spending in the coming months.

- The housing market continues to impress. Although the latest report from the National Association of Realtors shows existing home sales decreased by 3.2% in July and by 1.6% over the past year, the slowdown was largely due to low inventories rather than soft demand. July new home sales data reflect strong housing market activity with increasing momentum which should keep mortgage lending activity at credit unions healthy. The latest joint report from the U.S. Census Bureau and the U.S. Department of Housing and Urban Development shows that new single-family home sales in July increased 12.4% on a seasonally adjusted basis. Year-on-year, new single-family home sales rose 31.3%. On an annualized basis, a total of 654,000 new homes were sold in July the highest level since October 2007.
- Not surprisingly, builders remain confident: The National Association of Home Builders Housing Market Index stood at 60 in August remaining close to the October 2015 cyclical high of 65. The NAHB/First American Leading Markets Index score ticked up to 0.97 at the end of the second quarter from 0.95 at the end of the first quarter. A reading of 0.97 means that based on current permit, price and employment data, the nation is running at 97% of normal economic and housing activity.
- Home prices are increasing with healthy, but sustainable gains in the aggregate. The Federal Housing

MICHIGAN HOME PRICE CHANGES— BY MSA

Finance Agency All Transaction Price Index reflects a 3.2% annualized gain in the second quarter – its 16th consecutive quarterly increase. The index is up 5.4% over the past year and is now 1.4% above pre-recession levels.

- Michigan reflects home price gains that outpaced national norms recently, with average prices up by an annualized 8.2% in the second quarter. The 5.5% year-over-year price increase in the state was essentially equal to the national average increase. Home prices in the state are 0.1% above pre-recession levels at the end of the second quarter according to FHFA statistics. The second quarter increase means the state has experienced sixteen consecutive quarters of home price gains.
- The Grand Rapids-Wyoming MSA reflects an 8.2% home price gain over the past year the strongest increase seen across the state's sixteen metro areas tracked by the FHFA. Muskegon's 7.3% increase follows closely. All of the state's MSAs reflect a price increase over the past year and five of the state's MSAs

Year Ending Since 2nd Qtr 2016 Metropolitan Area 4th Qtr 2007 Ann Arbor, MI 4.3% 10.6% Battle Creek, MI 2.3% -6.2% -13.0% Bay City, MI 1.0% Detroit-Dearborn-Livonia, MI (MSAD) 5.5% -6.0% 5.9% -8.4% Grand Rapids-Wyoming, MI 8.2% 10.1% Jackson, MI 4.7% -7.0% Kalamazoo-Portage, MI 5.2% 2.9% Lansing-East Lansing, MI 4.5% -9.1% Midland, MI 3.0% -1.8% Monroe, MI -5.6% 3.2% Muskegon, MI 7.3% -0.9% Niles-Benton Harbor, MI 4.9% -3.2% Saginaw, MI 5.4% -9.1% South Bend-Mishawaka, IN-MI 3.2% 0.5% Warren-Troy-Farmington Hills, MI (MSAD) 5.8% 2.7% Source: FHFA - All Transactions Index. NSA

reflect year-end home prices that are above pre-recession levels. Prices in only one Michigan MSA (Bay City) remain more than 10% below pre-recession levels – though Saginaw and Lansing both remain down 9.1% over the same period.

• Federal Reserve rate increases are unlikely to resemble those in previous rate cycles given challenges obvious on the international front. We believe economic fundamentals are consistent with a quarter-point increase in the Federal Reserve's short-term interest rate target in December. And we expect four additional quarter-point increases (at every-other FOMC meeting) in 2017. Long rates are apt to drift higher as well, though we expect the increases will be smaller than those on the short end of the yield curve. As noted in our previous Profile report, only modest market rate increases, combined with further (though less pronounced) labor market improvement suggest homes should remain affordable – and purchase money mortgage originations should remain strong - throughout the coming year.

CREDIT UNION RESULTS

• Michigan credit unions continue to post impressive results despite a slow-growth economic environment. As a group, the state's credit unions reported lofty membership growth, healthy loan and asset growth, improved asset quality, and stronger earnings in the second quarter. Overall, Michigan's member-owned, not-for-profit, financial cooperatives also maintained an aggregate capital ratio that remained near record highs throughout the period.

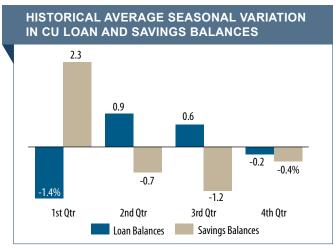
Growth

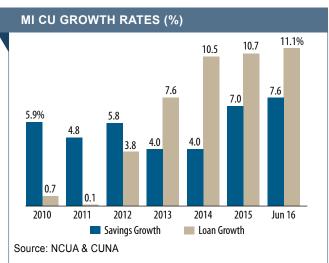
• Michigan consumers increasingly see credit unions as their best financial partner – reflected in a strong 1.0% overall increase in memberships in the second quarter of 2016. That's a bit slower than the 1.3% gains seen in both the first quarter and in the year-ago quarter. However, the recent result is very strong overall especially in the context of the state's recent population growth rate: The annualized 4.0% second-quarter increase in memberships far surpassed Michigan's 0.1% full-year 2015 population growth reported

by the U.S. Census Bureau. The recent Wells-Fargo "bogus account scandal" will undoubtedly help to sustain these trends and the effects may be long-lasting.

- Memberships in Michigan credit unions increased by 3.1% in the year ending June, 2016. When compared to previous calendar-year results, this increase is the fastest seen since 1988. Collectively, Michigan credit unions now report five million memberships – a total which is equal to just under half (49%) of the state's population.
- Although aggregate increases in memberships were strong, the state's smaller credit unions continue to reflect substantial challenges in attracting and retaining members. On average, credit unions with less than \$20 million in total assets (accounting for 22% of all credit unions in the state) report membership declines of -3.7% in the year ending June 2016, while those with \$20 million to \$50 million (21% of all credit unions in the state) reflect declines averaging -1.2% in the year. At the other end of the spectrum, the state's largest credit unions (ten credit unions with \$1 billion or more in assets) posted a robust 6.0% increase in memberships over the year ending June 2016.
- Historically, quarterly credit union loan growth is typically strongest and quarterly savings growth is typically very weak in the second quarter of each year. Michigan credit union second quarter growth patterns held true to those historical norms with members both drawing from savings and borrowings to purchase autos, and to finance home purchases and early summer vacations.
- Michigan credit union loan portfolios grew by 3.9% (15.6% annualized) in the three months ending June 2016. That rate of growth is more than double the first quarter advance and nearly equaled the 4.1% year-ago result in Michigan. In the aggregate, credit union loans in the state increased 11.1% in the year ending June, 2016. The last time full-year loan growth exceeded





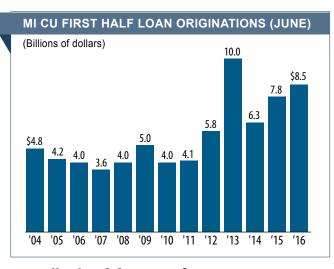


this pace was 1994 when the state's credit unions reported a 15.9% jump in loan balances.

- All seven broad loan portfolio segments reflect strong second-quarter increases. New auto loans led the way with a 5.4% increase, while used auto and unsecured personal loans each grew 4.5% and member business loans were up 4.1%. Credit cards were up 3.0% while first mortgages and HEL/2nd mortgages expanded by 2.5% and 2.1%, respectively (helped by lower long-term market interest rates in the wake of the Brexit vote). Growth in each portfolio segment exceeded the national average during the quarter.
- State-wide, member business loans reflect the strongest 12-month increase in credit union loan balances. Overall, MBLs grew by 16.9% in the year ending June, 2016. Used autos (14.8%), new autos (14.0%), and HEL/2nd mortgages (10.1%) also grew at double-digit rates over the year. Following this, unsecured personal loans increased by 8.8% and first mortgages were up 7.7%. Credit card balances increased comparatively slowly, reflected in a 5.7% expansion over the year ending June, 2016.
- A fifth consecutive year of accelerating growth in loan balances looks increasingly likely for Michigan credit unions. As noted in our previous Profile report, consumers have a clear increased ability to borrow, with low market interest rates, further job market improvement, more obvious wage gains, and rising net worth.

Willingness to borrow also should be improving with rising confidence and an aging stock of durable goods.

• Michigan credit union savings balances grew by 1.2% (2.4% annualized) in the second quarter – a result that was a bit stronger than both the 0.9% second-quarter national average increase, and the state-wide increase in the second quarter 2015 (when balances also increased at a 0.9% rate). In the aggregate, credit union savings in the state increased 7.6% in the year ending June, 2016. When compared to previous calendar year results, this is the fastest increase in savings balances since the 12.2% increase in 2009. The results are especially impressive because the second quarter ended on



a Thursday, so balances at that time were not reflecting big payroll-related deposit inflows.

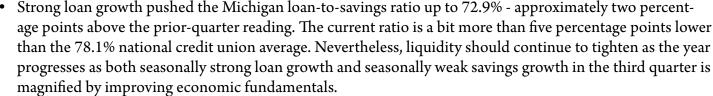
- First quarter savings increased in all but one of the five broad portfolios tracked by federal regulatory filings. Michigan credit union certificate balances increased by 2.0% in the quarter, while regular shares were up 1.5% and money market shares increased 1.4%. IRA balances managed only a 0.7% gain and share draft balances declined by 1.3% in the quarter. The growth rates in Michigan certificate, regular share, and money market share portfolios each outpaced the gains seen among all credit unions nationally.
- Continued low market interest rates translated into fast growth in short-term liquid savings accounts over the full-year period. Share drafts grew by 10.0% in the year while regular shares were up 9.6%. Money market shares increased by 7.4%. Certificates increased by 5.2%. However, IRAs declined by 0.3% over the year ending June failing to achieve even a marginal increase reflecting retention of dividends earned.

Risk Exposure

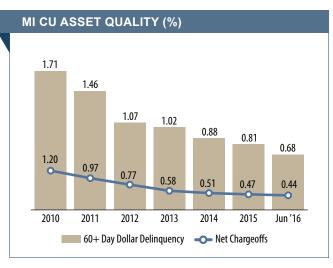
• Loan quality metrics improved. While delinquency rates edged up marginally (from 0.67% at the end of March to 0.68% at mid-year) the net chargeoff rate declined in the quarter. The annualized net chargeoff rate inched down to an annualized 0.42% in the second quarter, from 0.46% in the first quarter.

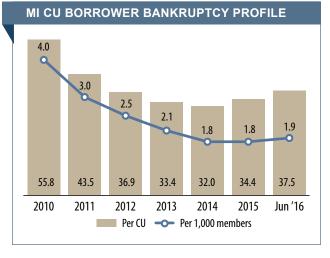
- Michigan credit union borrower bankruptcies increased from 34.4 per credit union in 2015 to an annualized total of 37.5 per credit union in the first half of 2016. The bankruptcy rate also rose from 1.8 per thousand members in 2015 to an annualized rate of 1.9 per thousand members during the first half of 2016. It is interesting to note that U.S. total bankruptcy filings have declined in each of the past six years at an average rate of nearly 12% annually. Still, as noted in our previous Profile, there is a strong seasonal component to filings. Specifically, there tend to be increases, on average, in the first and second quarters and declines in both the third and fourth quarters. If history is a good guide, the uptick in member bankruptcy filings seen in the accompanying graphic does not represent a reversal of recent favorable trends, but rather, normal seasonal variation. Looking forward, filings are likely to decline in both the third and fourth quarters - ultimately extending the recent trend of annual declines. Lower unemployment and continued strong earnings gains should help to reinforce that expectation.
- Interest rate risk exposure among Michigan credit unions measured by the net long-term asset ratio declined marginally from 37.8% at the end of March to 37.5% at the end of June. The current reading is roughly five percentage points higher than the national average

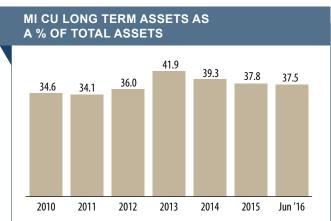
reading but also nearly five percentage points lower than the state's average ratio reported at the end of 2013. In the aggregate, Michigan credit unions are now better positioned to withstand market interest rate increases than they have been several years.



• Small Michigan credit unions continue to reflect lower loan-to-savings ratios than their larger counterparts – in part because they are less likely to offer first mortgage loans (only 30% of those with less than \$20 million in assets do so). Credit unions in the "less than \$20 million" asset group reflect a group average loan-to-share ratio of approximately 55.0%. In contrast, Michigan credit unions in the three asset groups we track over \$250 million in assets have group average loan-to-savings ratios close to or exceeding



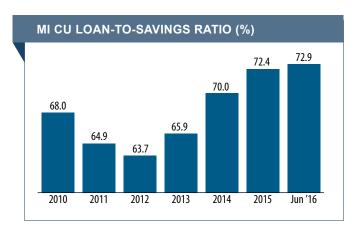


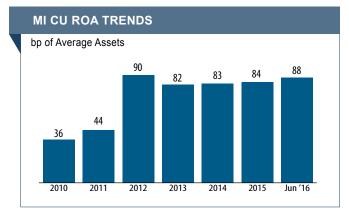


75.0%. The comparatively high liquidity positions of the state's smaller institutions are reflected in relatively low bottom-line results – especially for the very smallest institutions.

Earnings

- Michigan credit unions reported annualized ROA (net income as a percentage of average assets) totaling 0.95% in the second quarter. That result is well above the 0.80% earnings rate in the first quarter and nearly equal to the 0.98% rate in the year-ago quarter. Over the past decade, the earnings rate among Michigan credit unions averaged 0.60%.
- As shown in the graphic and related table, year-to-date Michigan credit union earnings increased somewhat over full-year 2015 results. The improvement was due to the combination of an annualized five basis point decline in operating expenses, and a five basis point increase in net interest margin (mostly due to marginally lower funding costs). These changes more than offset a five basis point decline in noninterest



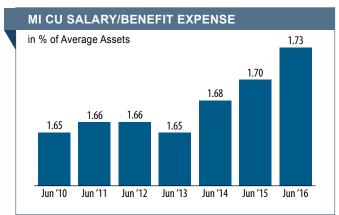


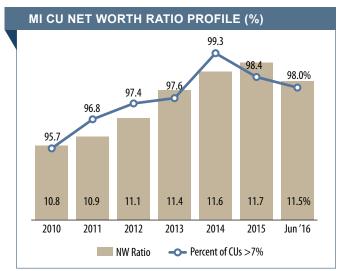
- income and a small increase in loss provisions. The state's 0.88% annualized ROA through the first six months of 2016 is eleven basis points higher than the U.S. credit union average for the same period.
- Net income differences by credit union size are substantial. The largest institutions in the state (those with \$1 billion or more in total assets) report annualized ROA averaging 1.12% in the first half. In contrast, at the other end of the spectrum, credit unions with less than \$20 million in assets report group average annualized income of only 0.21% on average assets in the period. All of the state's twenty-two credit unions with more than \$500 million in assets were operating in the black in the first half of 2016, whereas only 62% of those with less than \$20 million in assets were operating in the black in the period.
- We continue to expect somewhat lower credit union earnings in the coming months. Net interest margins should remain firm with higher loan growth offsetting any negative effect of modest market interest rate increases. Noninterest income is likely to be softer, however, as the improving job market translates to lower NSF/late fee income. In addition, lower mortgage origination volumes are likely to translate into lower gains on sales (and lower origination fee income). Moreover, tight labor markets will increase employee turnover and keep upward pressure on salary/benefit expense & training costs. Movementwide our baseline forecast calls for full-year 2016 ROA to be five basis points lower than 2015 results, with a similar five basis point decline in 2017.

MI CU EARNINGS PERFORMANCE									
(With Stabilization Expense - % of Average Assets)									
	YTD June 2016	Full-Year 2015	Basis Point Change						
Asset Yield	3.39%	3.38%	1						
- Int./Div. Cost	0.39%	0.43%	-4						
= Net Int. Margin	3.00%	2.95%	+5						
+ Fee/Other Inc.	1.55%	1.60%	-5						
- Operating Exp	3.38%	3.43%	-5						
- Loss Provisions	0.28%	0.27%	1						
= Net Inc. (ROA)	0.88%	0.84%	4						
Source: NCUA and C	CUNA								

Capital Adequacy

- Stronger earnings helped to stabilize the Michigan credit union capital ratio during the second quarter. That's important because the 11.5% quarter-end reading remains near an all-time high and is well above the 7.0% threshold level at which regulators deem credit unions "well capitalized". The current reading is also over a half percentage point above the credit union 10.9% national norm.
- Net worth ratios, like most metrics, typically reflect differences by credit union size. At mid-year, however, The largest institutions in the state (those with \$1 billion or more in total assets) report net worth of 11.3%. In contrast, at the other end of the spectrum, credit unions with less than \$20 million in assets reflect a group average net worth ratio of 11.2% at the end of the period. Michigan credit unions in the \$250 to \$1 billion asset range reflect net worth ratios about one percentage point higher than the state's largest and smallest institutions.





SPECIAL FOCUS

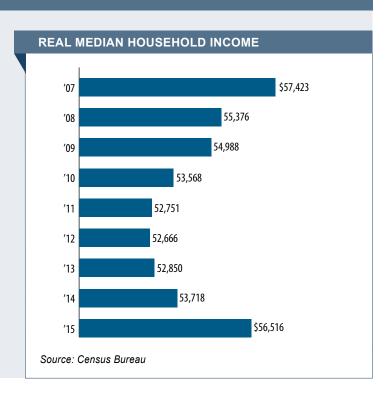
Middle Class Bouncing Back

Five economic trends signal good news for many consumers.

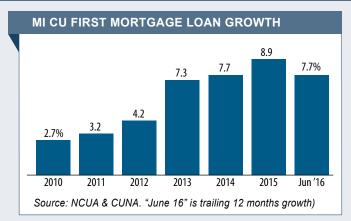
More out-of-work consumers are re-joining the labor force and a high (and increasing) job quit-rate is a direct reflection of more confidence in the improving labor market. In 2015, inflation-adjusted incomes rose significantly according to just-released data from the Census Bureau and median household income now is very close to pre-recession levels.

The rebounding economy reflects five encouraging signs for members of the middle class – many of whom struggled to gain a foothold since the economic crisis, according to a recent article at TheStreet.

1. A stronger housing market is evident. Nationally, new household formation was up beyond one million in 2015 for the first time since 2006. Mortgage lending is up – with healthy gains in credit union

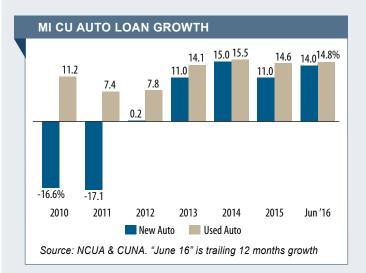


Executive Summary (continued)



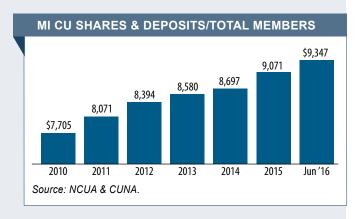
lending – both nationally and in the state of Michigan. As the Federal Reserve begins to raise benchmark interest rates again, consumers who have been sitting on the fence are likely to jump in to the market – so more buying could be ahead in a rising rate environment.

The Mortgage Bankers Association's September 2016 forecast calls for aggregate U.S. 1-4 family mortgage originations to remain strong, but decline from an assumed total of 1.84 million in 2016 to 1.54 million in 2017. The 16% fall-off arises mostly from a relatively large expected drop-off in refinancing activity. Importantly, any overall decline in originations nationally might be less pronounced at credit unions. Credit unions have fared relatively well in the mortgage arena: In recent up-markets, increases in credit union originations have been stronger than those in the market overall. While in



recent declining markets the decreases in CU originations have generally been less pronounced than the those experienced in the market overall. In the aggregate, this has pushed credit union market share of first mortgage originations up from only 2.0% in 2006 to 7.3% in the first half of 2016.

2. Strong auto market as consumers purchase cars to meet pent up demand. An improving employment scene, lower energy prices, and improved household budgets all will contribute to strong auto sales. Auto sales peaked in 2015 – evident in recent Michigan credit union loan growth - and strong sales are anticipated to continue. Steven Szakaly, chief economist for the National Automobile Dealers Association, is predicting a record year for U.S. auto sales in 2016 at 17.7 million vehicles. He expects sales will fall – but only marginally - to 17.1 million in 2017 and to 16.5 million in 2019 before



rebounding slightly to 16.7 million in 2020.

- **3. Savings rates are up.** This is due in part to fuel savings—the average consumer pocketed an extra \$540 in gas savings in 2015. Fuel costs in 2014 averaged nearly \$2,000.
- **4. Interest rates are favorable** and consumers "reach for higher yields by taking on riskier assets in their portfolio allocations." As rates slowly rise, this means good news for the middle class savers.
- **5. Consumers consult financial pros for advice.** Those working with professional advisors are growing; up to 40% from 28% in 2010. This shows consumers recognize and appreciate results finan-

Michigan Credit Union Profile

Second Quarter 2016

Executive Summary (continued)

cial pros help them to realize. As pensions disappear and workers take on greater responsibility for retirement, "this kind of support is undoubtedly a positive step for society."

All this means that middle-class consumers are increasingly noticing the benefits of the improving economy, and the article notes, "As 2016 chugs along, Main Street should feel optimistic about its financial future."

The bottom line: Michigan credit unions should plan for a favorable operating environment punctuated by strong (if marginally lower) loan growth throughout the next 18 months.

Overview: State Trends

Overview. State Trends										
	U.S.		M	lichigan C	redit Uni	ions				
Demographic Information	Jun 16	Jun 16	2015	2014	2013	2012	2011	2010		
Number of CUs	6,009	248	254	274	293	306	313	323		
Assets per CU (\$ mil)	211.4	220.5	205.4	177.9	157.9	145.0	133.8	123.8		
Median assets (\$ mil)	28.2	68.9	65.1	58.2	52.2	48.5	44.7	39.1		
Total assets (\$ mil)	1,270,323	54,679	52,177	48,751	46,275	44,359	41,873	39,987		
Total loans (\$ mil)	837,854	33,792	32,021	28,926	26,176	24,337	23,446	23,429		
Total surplus funds (\$ mil)	378,275	18,449	17,803	17,688	18,095	18,093	16,598	14,842		
Total savings (\$ mil)	1,072,747	46,372	44,232	41,319	39,713	38,192	36,110	34,455		
Total memberships (thousands)	106,150	4,961	4,876	4,751	4,629	4,550	4,474	4,471		
Growth Rates (%)										
Total assets	7.4	7.8	7.0	5.4	4.3	5.9	4.7	4.6		
Total loans	10.5	11.1	10.7	10.5	7.6	3.8	0.1	0.7		
Total surplus funds	0.6	1.8	0.7	-2.3	0.0	9.0	11.8	11.6		
Total savings	7.3	7.6	7.0	4.0	4.0	5.8	4.8	5.9		
Total memberships	3.8	3.1	2.6	2.6	1.7	1.7	0.1	0.8		
% CUs with increasing assets	73.6	87.9	83.9	75.2	70.3	81.7	80.5	68.4		
Earnings - Basis Pts.										
Yield on total assets	338	339	338	338	337	359	403	439		
Dividend/interest cost of assets	51	39	43	44	48	58	76	107		
Net interest margin	287	300	295	294	289	302	326	333		
Fee & other income *	134	155	160	153	157	162	139	140		
Operating expense Loss Provisions	308 36	338 28	343 27	338 26	337 27	339 34	369 53	358 79		
Net Income (ROA) with Stab Exp	77	88	27 84	83	82	90	44	36		
Net Income (ROA) with Stab Exp	77	88	84	83	87	97	62	47		
% CUs with positive ROA	79.0	84.3	85.0	81.8	76.1	79.1	73.8	62.8		
·	10.0	0 1.0	00.0	01.0	70.1	70.1	7 0.0	02.0		
Capital Adequacy (%) Net worth/assets	10.9	11.5	11.7	11.6	11.4	11.1	10.9	10.8		
% CUs with NW > 7% of assets	97.4	98.0	98.4	99.3	97.6	97.4	96.8	95.7		
	01.1	00.0	00.1	00.0	01.0	07.1	00.0	00.1		
Asset Quality Delinquencies (60+ day \$)/loans (%)	0.75	0.68	0.81	0.88	1.02	1.07	1.46	1.71		
Net chargeoffs/average loans (%)	0.75	0.44	0.61	0.66	0.58	0.77	0.97	1.71		
Total borrower-bankruptcies	176,484	9,310	8,735	8,766	9,785	11,295	13,613	18,023		
Bankruptcies per CU	29.4	37.5	34.4	32.0	33.4	36.9	43.5	55.8		
Bankruptcies per 1000 members	1.7	1.9	1.8	1.8	2.1	2.5	3.0	4.0		
Asset/Liability Management										
Loans/savings	78.1	72.9	72.4	70.0	65.9	63.7	64.9	68.0		
Loans/assets	66.0	61.8	61.4	59.3	56.6	54.9	56.0	58.6		
Net Long-term assets/assets	32.3	37.5	37.8	39.3	41.9	36.0	34.1	34.6		
Liquid assets/assets	14.0	11.2	11.2	10.8	11.6	14.9	15.4	14.9		
Core deposits/shares & borrowings	49.2	44.0	43.9	41.6	40.1	39.2	37.4	35.5		
Productivity										
Members/potential members (%)	4	2	2	3	4	4	4	5		
Borrowers/members (%)	56	59	58	56	54	52	50	50		
Members/FTE	383	353	357	361	365	375	378	386		
Average shares/member (\$)	10,106	9,347	9,071	8,697	8,580	8,394	8,071	7,705		
Average loan balance (\$)	14,024	11,579	11,406	10,781	10,464	10,312	10,450	10,559		
Employees per million in assets	0.22	0.26	0.26	0.27	0.27	0.27	0.28	0.29		
Structure (%)										
Fed CUs w/ single-sponsor	12.2	2.8	2.8	2.6	2.4	2.6	2.6	2.8		
Fed CUs w/ community charter	17.6	20.6	20.5	20.1	19.5	19.3	19.8	18.9		
Other Fed CUs	31.4	14.1	13.8	13.9	14.7	15.4	15.7	16.1		
CUs state chartered	38.8	62.5	63.0	63.5	63.5	62.7	62.0	62.2		
		-								

Earnings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to significant seasonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

Overview: State Results by Asset Size

	MI		Michiga	n Credit	Union Ass	set Groups	s - 2016	
Demographic Information	Jun 16	< \$20Mil	\$20-\$50	\$50-\$100	\$100-\$250	\$250-\$500	\$500-\$1B	> \$1 Bil
Number of CUs	248	55	51	42	φ100-φ <u>2</u> 50	26	12	10
Assets per CU (\$ mil)	220.5	9.7	32.7	73.8	147.3	381.9	693.6	2,346.4
Median assets (\$ mil)	68.9	9.2	31.4	71.6	137.0	390.5	714.1	1,928.0
Total assets (\$ mil)	54,679	531	1,668	3,100	7,662	9,931	8,323	23,464
Total loans (\$ mil)	33,792	252	836	1,557	4,401	6,285	5,664	14,797
Total surplus funds (\$ mil)	18,449	266	773	1,409	2,898	3,155	2,241	7,706
Total savings (\$ mil) Total memberships (thousands)	46,372 4,961	465 83	1,468 213	2,721 355	6,704 843	8,508 1,017	6,970 794	19,537 1,657
Growth Rates (%)								
Total assets	7.8	2.5	4.6	4.2	7.0	7.0	9.6	10.4
Total loans	11.1	5.1	5.8	7.0	9.6	13.0	15.0	11.2
Total surplus funds	1.8	0.4	3.3	1.3	2.9	-4.0	-2.7	8.7
Total savings	7.6	2.1	4.9	4.2	6.9	6.3	9.6	10.7
Total memberships	3.1	-3.7	-1.2	1.7	2.6	2.5	7.2	6.0
% CUs with increasing assets	87.9	67.3	88.2	88.1	100.0	96.2	100.0	100.0
Earnings - Basis Pts.	222	200	224	0.15	0.45	205	222	000
Yield on total assets	339	323	331	315	340	363	368	322
Dividend/interest cost of assets	39	21	26	27	30	32	38	49
Net interest margin	300	302	305	288	311	331	330	273
Fee & other income *	155	121	137	133	149	175	175	146
Operating expense Loss Provisions	338 28	376 27	381 16	369 21	369 29	387 30	400 28	277 29
Net Income (ROA) with Stab Exp	88	21	45	31	61	89	77	112
Net Income (ROA) with Stab Exp	88	21	45	31	61	89	77	112
% CUs with positive ROA	84.3	61.8	86.3	85.7	92.3	96.2	100.0	100.0
Capital Adequacy (%)								
Net worth/assets	11.5	11.2	11.2	11.2	11.0	12.1	12.2	11.3
% CUs with NW > 7% of assets	98.0	92.7	98.0	100.0	100.0	100.0	100.0	100.0
Asset Quality								
Delinquencies (60+ day \$)/loans (%)	0.68	1.15	1.15	1.06	0.85	0.82	0.76	0.47
Net chargeoffs/average loans (%)	0.44	0.54	0.42	0.40	0.43	0.52	0.45	0.40
Total borrower-bankruptcies	9,310	64	338	414	1,698	2,258	1,962	2,576
Bankruptcies per CU Bankruptcies per 1000 members	37.5 1.9	1.2 0.8	6.6 1.6	9.9 1.2	32.7 2.0	86.8 2.2	163.5 2.5	257.6 1.6
	1.9	0.6	1.0	1.2	2.0	2.2	2.5	1.0
Asset/Liability Management (%) Loans/savings	72.9	54.2	56.9	57.2	65.7	73.9	81.3	75.7
Loans/savings Loans/assets	61.8	54.2 47.5	50.9 50.1	57.2 50.2	57.4	63.3	68.1	63.1
Net Long-term assets/assets	37.5	19.6	25.8	29.4	31.6	36.5	39.5	41.4
Liquid assets/assets	11.2	24.8	19.5	19.0	14.4	10.9	8.9	9.0
Core deposits/shares & borrowings	44.0	67.8	56.7	57.6	51.9	49.6	48.6	33.9
Productivity								
Members/potential members (%)	2	2	3	2	2	2	2	3
Borrowers/members (%)	59	43	51	51	56	63	63	59
Members/FTE	353	386	366	354	357	329	355	364
Average shares/member (\$)	9,347	5,612	6,895	7,663	7,952	8,370	8,779	11,790
Average loan balance (\$)	11,579	7,049	7,725	8,580	9,329	9,781	11,299	15,139
Employees per million in assets	0.26	0.40	0.35	0.32	0.31	0.31	0.27	0.19
Structure (%) Fed CUs w/ single-sponsor	2.8	9.1	3.9	0.0	0.0	0.0	0.0	0.0
Fed CUs w/ single-sponsor Fed CUs w/ community charter	20.6	30.9	25.5	26.2	13.5	7.7	8.3	0.0
Other Fed CUs	14.1	14.5	15.7	16.7	15.4	7.7	0.0	20.0
CUs state chartered	62.5	45.5	54.9	57.1	71.2	84.6	91.7	80.0

Earnings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to significant seasonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

Overview: National Results by Asset Size

	U.S.		All U.S	. Credit U	nions Ass	set Groups	- 2016	
Demographic Information	Jun 16	< \$20Mil	\$20-\$50	\$50-\$100	\$100-\$250	\$250-\$500	\$500-\$1B	> \$1 Bil
Number of CUs	6,009	2,569	1,124	741	733	338	236	268
Assets per CU (\$ mil)	211.4	7.4	32.3	71.3	158.3	357.0	700.7	2,835.9
Median assets (\$ mil)	28.2	6.2	30.9	69.8	149.5	346.5	678.7	1,690.9
Total assets (\$ mil)	1,270,323	19,058	36,332	52,846	116,034	120,659	165,363	760,032
Total loans (\$ mil)	837,854	9,092	18,298	29,179	71,237	78,001	112,254	519,793
Total surplus funds (\$ mil)	378,275	9,541	16,770	21,335	38,962	36,478	44,983	210,206
Total savings (\$ mil)	1,072,747	16,324	31,747	46,278	101,766	104,325	141,794	630,513
Total memberships (thousands)	106,150	3,144	4,425	5,938	11,824	11,395	14,123	55,302
Growth Rates (%)								
Total assets	7.4	1.7	3.3	4.2	5.5	6.4	7.7	9.4
Total loans	10.5	2.8	4.3	6.2	7.4	9.8	11.4	12.3
Total surplus funds	0.6	0.7	2.1	1.2	1.7	-0.3	-0.9	2.2
Total savings	7.3	1.8	3.4	4.2	5.5	6.2	7.4	9.5
Total memberships	3.8	-1.2	-0.4	1.0	2.1	2.7	4.6	6.6
% CUs with increasing assets	73.6	56.7	77.6	82.9	90.7	95.3	96.6	98.9
Earnings - Basis Pts.								
Yield on total assets	338	342	325	337	340	342	340	337
Dividend/interest cost of assets	51	30	28	31	35	40	41	60
Net interest margin	287	312	297	306	306	302	298	277
Fee & other income *	134	82	106	128	139	148	146	132
Operating expense	308	353	348	367	366	360	347	275
Loss Provisions	36	20	24	24	28	33	35	40
Net Income (ROA) with Stab Exp Net Income (ROA) without Stab Exp	77 77	20 20	31 31	43 43	51 51	57 57	63 63	93 93
% CUs with positive ROA	79.0	66.5	80.6	86.6	92.2	94.7	97.0	99.6
Capital Adequacy (%)								
Net worth/assets	10.9	13.9	12.1	11.4	10.8	11.0	10.9	10.7
% CUs with NW > 7% of assets	97.4	96.8	96.0	98.7	98.6	99.4	98.7	99.6
Asset Quality								
Delinquencies (60+ day \$)/loans (%)	0.75	1.43	1.14	0.97	0.86	0.79	0.70	0.70
Net chargeoffs/average loans (%)	0.51	0.48	0.48	0.48	0.44	0.48	0.44	0.54
Total borrower-bankruptcies	176,484	4,284	6,152	9,376	21,086	20,384	25,666	89,536
Bankruptcies per CU	29.4	1.7	5.5	12.7	28.8	60.3	108.8	334.1
Bankruptcies per 1000 members	1.7	1.4	1.4	1.6	1.8	1.8	1.8	1.6
Asset/Liability Management								
Loans/savings	78.1	55.7	57.6	63.1	70.0	74.8	79.2	82.4
Loans/assets	66.0	47.7	50.4	55.2	61.4	64.6	67.9	68.4
Net Long-term assets/assets	32.3	14.3	21.9	26.3	29.8	33.0	34.4	33.5
Liquid assets/assets	14.0	27.7	22.9	19.3	16.6	13.7	12.5	12.9
Core deposits/shares & borrowings	49.2	77.6	67.3	61.7	57.0	54.2	51.2	44.1
Productivity								
Members/potential members (%)	4	6	4	4	4	4	4	5
Borrowers/members (%)	56	41	46	51	51	54	56	60
Members/FTE	383	424	407	371	347	345	340	412
Average shares/member (\$) Average loan balance (\$)	10,106 14,024	5,193 7,097	7,175 9,069	7,793 9,603	8,607 11,825	9,155 12,782	10,040 14,274	11,401 15,554
Employees per million in assets	0.22	0.39	0.30	0.30	0.29	0.27	0.25	0.18
Structure (%)								
Fed CUs w/ single-sponsor	12.2	22.5	7.9	3.8	2.7	1.8	3.0	2.2
Fed CUs w/ community charter	17.6	9.0	21.0	27.4	30.6	26.6	18.6	10.4
Other Fed CUs	31.4	35.9	33.0	27.4	23.6	24.0	22.9	31.0
CUs state chartered	38.8	32.6	38.1	41.4	43.1	47.6	55.5	56.3

Earnings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to significant seasonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

Portfolio: State Trends

	U.S.		I	Michigar	n Credit I	Unions					
Growth Rates	Jun 16	Jun 16	2015	2014	2013	2012	2011	2010			
Credit cards	7.1%	5.7%	5.1%	4.8%	5.5%	3.0%	-0.1%	3.3%			
Other unsecured loans	8.6%	8.8%	7.2%	11.2%	11.3%	8.6%	2.5%	-1.9%			
New automobile	15.5%	14.0%	11.0%	15.0%	11.0%	0.2%	-17.1%	-16.6%			
Used automobile	13.2%	14.8%	14.6%	15.5%	14.1%	7.8%	7.4%	11.2%			
First mortgage	9.6%	7.7%	8.9%	7.7%	7.3%	4.2%	3.2%	2.7%			
HEL & 2nd Mtg	4.4%	10.1%	9.0%	0.5%	-5.4%	-10.4%	-10.0%	-9.1%			
Member business loans	13.7%	16.9%	17.3%	14.5%	25.9%	15.8%	14.0%	19.5%			
Share drafts	12.7%	10.0%	15.0%	4.7%	6.5%	10.0%	8.0%	5.1%			
Certificates	3.8%	5.2%	-1.6%	-2.8%	-3.5%	-4.9%	-6.6%	-6.3%			
IRAs	1.4%	-0.3%	-2.6%	-4.6%	-1.6%	1.7%	-0.3%	4.9%			
Money market shares	6.6%	7.4%	6.2%	4.2%	5.5%	7.9%	8.8%	14.8%			
Regular shares	8.5%	9.6%	11.6%	10.7%	7.4%	11.1%	11.1%	9.5%			
Portfolio \$ Distribution	= 00/	- 00/	- 00/	- 00/	2 22/	0.00/	2 42/	2 101			
Credit cards/total loans	5.9%	5.3%	5.6%	5.9%	6.2%	6.3%	6.4%	6.4%			
Other unsecured loans/total loans	4.3%	4.6%	4.8%	4.9%	4.9%	4.7%	4.5%	4.4%			
New automobile/total loans	12.9%	7.2%	6.9%	6.9%	6.6%	6.4%	6.7%	8.1%			
Used automobile/total loans	20.9%	23.8%	23.5%	22.7%	21.7%	20.4%	19.7%	18.3%			
First mortgage/total loans	40.6%	42.4%	43.1%	43.8%	45.0%	45.1%	44.9%	43.5%			
HEL & 2nd Mtg/total loans	9.1%	7.5%	7.7%	7.8%	8.6%	9.8%	11.3%	12.6%			
Member business loans/total loans	7.6%	7.3%	7.1%	6.7%	6.4%	5.5%	4.9%	4.3%			
Share drafts/total savings	14.6%	14.3%	15.2%	14.2%	14.1%	13.8%	13.2%	12.8%			
Certificates/total savings	18.5%	15.0%	14.9%	16.3%	17.4%	18.7%	20.9%	23.4%			
IRAs/total savings	7.3%	5.9%	6.2%	6.8%	7.4%	7.8%	8.1%	8.6%			
Money market shares/total savings	22.7%	32.8%	32.8%	33.1%	33.0%	32.6%	31.9%	30.7%			
Regular shares/total savings	35.3%	30.4%	29.4%	28.2%	26.5%	25.6%	24.4%	23.0%			
Percent of CUs Offering											
Credit cards	59.6%	84.7%	84.3%	81.4%	80.5%	80.1%	78.6%	77.1%			
Other unsecured loans	98.5%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
New automobile	95.5%	98.8%	98.8%	98.5%	97.3%	97.7%	97.4%	97.2%			
Used automobile	96.6%	99.2%	99.2%	99.3%	98.6%	98.4%	98.4%	97.8%			
First mortgage	66.5%	87.9%	87.8%	85.0%	83.6%	82.4%	82.4%	81.4%			
HEL & 2nd Mtg Member business loans	69.6% 37.0%	88.3% 59.7%	87.8% 58.3%	86.9% 55.8%	85.0% 54.9%	85.0% 53.6%	84.7% 50.5%	84.5% 47.1%			
Member business loans	37.070				54.970	55.0 //	30.376	47.170			
Share drafts	79.0%	93.1%	93.3%	92.0%	91.8%	91.5%	91.1%	90.1%			
Certificates	79.9%	89.5%	90.6%	87.6%	87.4%	87.3%	86.3%	85.1%			
IRAs	67.5%	87.5%	87.8%	85.0%	84.3%	84.0%	83.7%	83.0%			
Money market shares	49.4%	76.6%	76.4%	75.2%	74.1%	72.2%	70.9%	69.7%			
Number of Loans as a Percent of Me			46 121	4=	4=	16 =21	46.50	4=			
Credit cards	18.9%	18.9%	18.1%	17.9%	17.3%	16.5%	16.0%	15.8%			
Other unsecured loans	12.0%	13.4%	13.2%	13.8%	13.5%	13.1%	12.3%	12.1%			
New automobile	5.2%	2.7%	2.7%	2.7%	2.5%	2.5%	2.7%	3.2%			
Used automobile	13.8%	15.5%	15.2%	14.3%	13.3%	12.4%	11.7%	11.1%			
First mortgage	2.4%	2.8%	2.8%	2.8%	2.7%	2.6%	2.5%	2.5%			
HEL & 2nd Mtg	2.1%	2.1%	2.1%	2.1%	2.2%	2.4%	2.6%	2.8%			
Member business loans	0.3%	0.3%	0.3%	0.3%	0.2%	0.2%	0.2%	0.2%			
Share drafts	56.1%	57.9%	57.5%	57.1%	55.3%	53.5%	49.9%	48.5%			
Certificates	8.0%	7.5%	7.6%	8.2%	9.0%	9.9%	11.1%	12.2%			
IRAs	4.7%	3.9%	4.0%	4.3%	4.6%	5.2%	4.9%	5.1%			
Money market shares	7.3%	9.5%	9.6%	9.9%	10.0%	10.3%	17.7%	15.8%			

^{*} Current period flow statistics are trailing four quarters.

Portfolio Detail: State Results by Asset Size

	MI Michigan Credit Union Asset Groups - 2016										
Growth Rates	Jun 16	< \$20 Mil	\$20-\$50	\$50-\$100	\$100-\$250	\$250-\$500	\$500-\$1Bil	> \$1Bil			
Credit cards	5.7%	2.7%	1.5%	4.3%	6.9%	6.4%	9.7%	5.1%			
Other unsecured loans	8.8%	3.2%	5.6%	9.3%	-0.6%	7.5%	8.1%	18.1%			
New automobile	14.0%	5.6%	3.4%	6.7%	11.1%	13.3%	22.8%	15.9%			
Used automobile	14.8%	8.2%	10.4%	11.3%	14.5%	17.3%	27.3%	10.6%			
First mortgage	7.7%	2.1%	5.0%	1.9%	4.5%	9.2%	8.9%	8.8%			
HEL & 2nd Mtg	10.1%	-1.2%	-5.9%	4.6%	4.4%	8.4%	8.3%	17.4%			
Member business loans	16.9%	33.4%	8.7%	8.0%	25.9%	24.0%	21.8%	11.0%			
Share drafts	10.0%	11.9%	7.5%	10.3%	11.0%	8.0%	11.6%	12.5%			
Certificates	5.2%	-9.2%	-5.0%	-7.9%	-1.2%	0.2%	8.5%	12.8%			
IRAs	-0.3%	-3.5%	0.1%	-2.2%	-0.8%	-3.3%	1.0%	3.0%			
Money market shares	7.4%	-1.4%	2.6%	2.5%	5.5%	5.3%	7.8%	10.0%			
Regular shares	9.6%	2.9%	8.9%	7.8%	10.9%	11.5%	10.5%	11.9%			
Portfolio \$ Distribution	E 00/	5.00 /	0.40/	5.00/	4.70/	7.00/	5.00/	4.50/			
Credit cards/total loans	5.3%	5.0%	6.1%	5.2%	4.7%	7.0%	5.6%	4.5%			
Other unsecured loans/total loans	4.6%	10.5%	7.2%	6.2%	5.8%	5.2%	4.3%	3.8%			
New automobile/total loans	7.2%	11.8%	8.3%	7.4%	7.9%	7.2%	8.1%	6.4%			
Used automobile/total loans	23.8%	35.1%	26.1%	26.7%	28.6%	25.9%	25.1%	20.3%			
First mortgage/total loans	42.4% 7.5%	20.2% 8.1%	38.7% 5.2%	37.5% 7.0%	35.7% 7.4%	39.2% 6.3%	39.0% 10.2%	48.1% 7.2%			
HEL & 2nd Mtg/total loans Member business loans/total loans	7.3%	2.1%	2.5%	3.0%	7.4% 5.8%	9.1%	8.0%	7.2%			
Share drafts/total savings	14.3%	14.4%	15.8%	15.4%	15.3%	16.8%	17.7%	11.5%			
Certificates/total savings	15.0%	7.8%	13.3%	12.4%	15.5%	13.6%	16.6%	15.6%			
IRAs/total savings	5.9%	3.8%	6.4%	7.2%	6.4%	6.5%	5.1%	5.7%			
Money market shares/total savings	32.8%	18.0%	20.8%	20.6%	23.2%	27.0%	26.8%	43.7%			
Regular shares/total savings	30.4%	53.5%	40.9%	42.2%	36.8%	33.4%	32.2%	23.2%			
Percent of CUs Offering	04.70/	47.00/	00.00/	400.00/	00.00/	400.00/	400.00/	00.00/			
Credit cards Other unsecured loans	84.7% 100.0%	47.3% 100.0%	92.2% 100.0%	100.0% 100.0%	92.3% 100.0%	100.0% 100.0%	100.0% 100.0%	90.0% 100.0%			
New automobile	98.8%	94.5%		100.0%	100.0%	100.0%		100.0%			
Used automobile	99.2%	94.5%	100.0% 100.0%	100.0%	100.0%	100.0%	100.0% 100.0%	100.0%			
First mortgage	87.9%	47.3%	98.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
HEL & 2nd Mtg	88.3%	56.4%	94.1%	95.2%	100.0%	100.0%	100.0%	100.0%			
Member business loans	59.7%	12.7%	49.0%	59.5%	92.3%	88.5%	91.7%	90.0%			
Share drafts	93.1%	69.1%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
							100.0%				
Certificates IRAs	89.5% 87.5%	60.0% 54.5%	96.1% 94.1%	95.2% 95.2%	100.0% 100.0%	100.0% 100.0%	100.0%	100.0% 90.0%			
Money market shares	76.6%	40.0%	78.4%	78.6%	94.2%	96.2%	91.7%	100.0%			
Number of Loans as a Percent of Meml Credit cards	18.9%	15.4%	16.5%	14.6%	15.6%	21.2%	20.6%	19.6%			
Other unsecured loans	13.4%	13.4%	14.7%	13.0%	15.1%	14.7%	13.5%	11.6%			
New automobile	2.7%	2.1%	1.8%	2.0%	2.5%	2.4%	3.1%	3.2%			
Used automobile	15.5%	12.3%	11.3%	13.1%	15.4%	16.0%	15.5%	16.5%			
First mortgage	2.8%	1.5%	2.5%	2.6%	2.5%	2.8%	2.6%	3.3%			
HEL & 2nd Mtg	2.1%	1.2%	1.0%	1.4%	1.6%	1.7%	2.6%	2.7%			
Member business loans	0.3%	0.3%	0.2%	0.2%	0.2%	0.4%	0.4%	0.2%			
Share drafts	57.9%	42.7%	49.2%	50.8%	53.3%	55.4%	62.2%	63.1%			
Certificates	7.5%	4.0%	6.2%	5.6%	7.7%	6.6%	6.9%	8.8%			
IRAs	3.9%	2.1%	3.2%	3.6%	3.5%	3.6%	3.3%	4.9%			
Money market shares	9.5%	6.8%	5.5%	6.6%	6.8%	8.3%	9.2%	12.6%			

^{*} Current period flow statistics are trailing four quarters.

Portfolio Detail: National Results by Asset Size

	U.S. All U.S. Credit Unions Asset Groups - 2016								
Growth Rates	Jun 16	< \$20 Mil	\$20-\$50	\$50-\$100	\$100-\$250	\$250-\$500	\$500-\$1Bil	> \$1BiI	
Credit cards	7.1%	0.8%	-0.1%	1.3%	2.5%	4.6%	5.6%	8.9%	
Other unsecured loans	8.6%	1.7%	3.1%	5.5%	5.9%	8.7%	11.2%	11.3%	
New automobile	15.5%	3.2%	5.5%	10.1%	10.4%	15.6%	17.3%	17.6%	
Used automobile	13.2%	4.3%	6.6%	8.5%	10.7%	13.5%	14.4%	15.5%	
First mortgage	9.6%	1.5%	2.8%	4.4%	6.2%	7.8%	9.6%	11.2%	
HEL & 2nd Mtg	4.4%	-3.1%	0.6%	1.4%	0.2%	4.7%	5.0%	6.3%	
Member business loans	13.7%	6.2%	10.9%	10.7%	11.2%	12.4%	12.6%	15.8%	
Share drafts	12.7%	7.3%	8.8%	8.4%	9.8%	10.4%	12.1%	16.1%	
Certificates	3.8%	-3.4%	-4.9%	-3.0%	-1.0%	1.1%	2.0%	7.0%	
IRAs	1.4%	-1.5%	-0.8%	-0.9%	-0.2%	0.7%	1.6%	2.8%	
Money market shares	6.6%	0.2%	1.9%	2.4%	3.6%	4.0%	6.5%	8.1%	
Regular shares	8.5%	2.2%	5.1%	6.6%	8.1%	8.5%	9.5%	10.7%	
Portfolio \$ Distribution									
Credit cards/total loans	5.9%	3.1%	4.4%	4.4%	4.1%	4.9%	4.6%	6.8%	
Other unsecured loans/total loans	4.3%	15.7%	8.7%	6.8%	5.2%	4.8%	3.7%	3.7%	
New automobile/total loans	12.9%	18.6%	13.3%	11.9%	11.0%	11.7%	12.7%	13.3%	
Used automobile/total loans	20.9%	33.9%	29.0%	27.8%	26.0%	24.4%	24.4%	17.9%	
First mortgage/total loans	40.6%	12.8%	26.0%	30.2%	34.9%	36.7%	38.0%	44.2%	
HEL & 2nd Mtg/total loans	9.1%	6.5%	10.2%	10.2%	10.3%	10.2%	8.9%	8.8%	
Member business loans/total loans	7.6%	1.2%	2.6%	4.5%	7.0%	8.4%	10.0%	7.5%	
Share drafts/total savings	14.6%	9.3%	13.7%	15.9%	17.2%	18.2%	17.6%	13.1%	
Certificates/total savings	18.5%	11.9%	14.2%	15.6%	17.0%	17.3%	18.3%	19.5%	
IRAs/total savings	7.3%	3.8%	6.3%	7.0%	7.0%	6.8%	6.8%	7.7%	
Money market shares/total savings	22.7%	4.5%	10.2%	13.8%	16.9%	19.1%	21.9%	26.1%	
Regular shares/total savings	35.3%	68.3%	53.6%	45.9%	40.1%	36.5%	34.2%	32.0%	
Percent of CUs Offering					22 - 21	22 -24			
Credit cards	59.6%	26.8%	75.9%	85.0%	86.5%	93.5%	90.7%	92.5%	
Other unsecured loans	98.5%	96.7%	99.6%	100.0%	100.0%	100.0%	100.0%	100.0%	
New automobile	95.5%	89.6%	99.9%	99.9%	99.9%	100.0%	100.0%	99.6%	
Used automobile	96.6%	92.3%	99.7%	99.9%	99.7%	100.0%	99.6%	99.6%	
First mortgage	66.5%	30.1%	83.8%	95.8%	99.3%	100.0%	100.0%	99.6%	
HEL & 2nd Mtg	69.6%	36.4%	87.2%	95.5%	98.4%	99.4%	100.0%	100.0%	
Member business loans	37.0%	6.7%	31.8%	52.5%	75.2%	82.8%	91.5%	95.9%	
Share drafts	79.0%	52.7%	96.6%	99.2%	99.5%	100.0%	100.0%	99.3%	
Certificates	79.9%	57.5%	92.9%	97.3%	98.8%	99.4%	99.2%	98.5%	
IRAs	67.5%	33.6%	83.8%	94.2%	98.0%	98.5%	99.6%	99.3%	
Money market shares	49.4%	13.9%	55.7%	75.7%	87.2%	91.1%	93.6%	94.4%	
Number of Loans as a Percent of Memb	ers in Offering	CUs							
Credit cards	18.9%	13.2%	13.3%	14.2%	15.0%	16.4%	17.4%	21.5%	
Other unsecured loans	12.0%	16.7%	13.2%	12.3%	11.4%	11.5%	11.4%	12.1%	
New automobile	5.2%	3.2%	3.1%	3.4%	3.6%	3.9%	4.8%	6.3%	
Used automobile	13.8%	10.7%	12.0%	13.0%	14.2%	14.3%	15.3%	13.6%	
First mortgage	2.4%	1.4%	1.8%	2.2%	2.4%	2.3%	2.3%	2.5%	
HEL & 2nd Mtg	2.1%	1.4%	1.5%	1.6%	2.0%	2.1%	2.1%	2.3%	
Member business loans	0.3%	0.6%	0.5%	0.4%	0.4%	0.4%	0.4%	0.2%	
Share drafts	56.1%	32.0%	41.3%	46.6%	51.0%	54.5%	57.5%	60.5%	
Certificates	8.0%	5.2%	5.7%	6.1%	6.9%	7.1%	7.4%	9.0%	
IRAs	4.7%	2.7%	3.2%	3.6%	3.9%	4.1%	4.3%	5.4%	
Money market shares	7.3%	4.1%	3.8%	4.3%	4.8%	6.0%	6.5%	8.7%	

^{*} Current period flow statistics are trailing four quarters.

Michigan CU Profile - Quarterly Trends

	U.S.	Michigan Credit Unions							
Demographic Information	Jun 16	Jun 16	Mar 16	Dec 15	Sep 15	Jun 15			
Number CUs	6,009	248	250	254	256	261			
Growth Rates (Quarterly % Change)									
Total loans	3.1	3.9	1.7	1.8	3.7	4.1			
Credit cards	2.7	3.0	-2.8	3.5	2.6	3.1			
Other unsecured loans	3.6	4.5	-1.4	1.6	4.5	4.8			
New automobile	4.3	5.4	4.1	-0.5	5.2	3.7			
Used automobile	3.9 2.5	4.5 2.5	2.5 1.4	2.8 1.3	4.6 2.5	4.3 3.3			
First mortgage HEL & 2nd Mtg	1.6	2.5	1.4	2.4	4.7	3.3 2.5			
Member business loans	3.4	4.1	5.4	5.4	1.2	5.3			
Total savings	0.9	1.2	4.0	3.3	-0.3	0.9			
Share drafts	-0.2	-1.3	0.4	13.8	-1.8	-1.4			
Certificates	1.3	2.0	3.8	0.1	-0.2	-0.1			
IRAs	1.0	0.7	0.4	-0.5	-0.2	-0.2			
Money market shares	1.2	1.4	3.5	2.1	0.8	1.0			
Regular shares	0.9	1.5	7.4	2.6	-1.0	2.8			
Total memberships	1.3	1.0	1.3	0.6	1.0	1.3			
Earnings (Basis Points)	007	0.40	000	007	0.40	200			
Yield on total assets Dividend/interest cost of assets	337 51	340 40	338 39	337 55	343 39	336 39			
Fee & other income *	138	163	146	171	168	165			
Operating expense	309	339	338	352	343	339			
Loss Provisions	37	29	27	28	30	24			
Net Income (ROA) *	79	95	80	68	92	98			
% CUs with positive ROA *	79	84	82	85	84	79			
Capital Adequacy (%)	40.0	44.5	44.5	11.5	44.0	44.0			
Net worth/assets % CUs with NW > 7% of assets	10.8 97.4	11.5 98.0	11.5 98.0	11.7 98.4	11.8 98.8	11.6 98.5			
Asset Quality (%)									
Loan delinquency rate - Total loans	0.75	0.69	0.67	0.82	0.78	0.76			
Total Consumer	0.85	0.82	0.83	0.99	0.89	0.83			
Credit Cards	0.93	0.72	0.71	0.82	0.78	0.72			
All Other Consumer	0.84	0.84	0.84	1.01	0.91	0.84			
Total Mortgages First Mortgages	0.65 0.65	0.55 0.57	0.51 0.53	0.65 0.68	0.66 0.70	0.70 0.73			
All Other Mortgages	0.66	0.44	0.42	0.49	0.70	0.73			
Total MBLs	1.45	0.51	0.51	0.65	0.46	0.00			
Ag MBLs	1.05	0.00	0.00	0.00	0.00	0.00			
All Other MBLs	1.47	0.52	0.52	0.65	0.46	0.00			
Net chargeoffs/average loans	0.50	0.42	0.46	0.49	0.45	0.46			
Total Consumer	0.94	0.77	0.84	0.91	0.81	0.78			
Credit Cards	2.19	1.42	1.47	1.44	1.23	1.51			
All Other Consumer	0.77 0.06	0.69 0.08	0.76 0.09	0.84 0.08	0.76 0.11	0.69 0.16			
Total Mortgages First Mortgages	0.06	0.08	0.09	0.08	0.11	0.16			
All Other Mortgages	0.08	0.07	0.10	0.10	0.03	0.13			
Total MBLs	0.47	0.01	0.02	0.33	0.38	0.00			
Ag MBLs	0.03	0.00	0.00	0.00	0.00	0.00			
All Other MBLs	0.60	0.02	0.03	0.41	0.48	0.00			
Asset/Liability Management									
Loans/savings	77.7	72.5	70.5	72.1	73.2	70.2			

Earnings & net chargeoffs are annualized quarterly results not seasonally adjusted. Growth rates are not annualized.

Delinquency rates are 60+ day dollar delinquencies. Net chargeoffs are dollar chargeoffs net of recoveries. Totals include only credit unions that are released on the NCUA 5300 Call Report file.

Source: NCUA and CUNA E&S.

Bank Comparisons

	N	II Credit	Unions	•		MI Ba	nks	
Demographic Information	Jun 16	2015	2014	3 Yr Avg	Jun 16	2015	2014	3 Yr Avg
Number of Institutions	248	254	274	259	108	110	118	112
Assets per Institution (\$ mil)	220	205	178	201	632	603	501	579
Total assets (\$ mil)	54,679	52,177	48,751	51,869	68,251	66,348	59,097	64,566
Total loans (\$ mil)	33,792	32,021	28,926	31,580	49,111	46,956	41,171	45,746
Total surplus funds (\$ mil)	18,449	17,803	17,688	17,980	14,394	14,993	13,622	14,336
Total savings (\$ mil)	46,372	44,232	41,319	43,974	53,047	51,270	47,958	50,758
Avg number of branches (1)	4	4	4	4	10	10	10	10
12 Month Growth Rates (%)								
Total assets	7.8	7.0	5.4	6.7	13.2	18.3	16.3	15.9
Total loans	11.1	10.7	10.5	10.8	16.6	20.5	18.3	18.4
Real estate loans	8.0	8.9	6.6	7.8	15.1	19.3	14.7	16.4
Commercial loans	16.9	17.3	14.5	16.2	19.3	20.1	27.9	22.4
Total consumer	13.9	11.9	15.1	13.6	13.3	7.2	33.2	17.9
Consumer credit card	5.7	5.1	4.8	5.2	5.2	-11.0	1.5	-1.4
Other consumer	15.1	13.0	17.0	15.1	13.3	7.2	33.3	18.0
Total surplus funds	1.8	0.7	-2.3	0.1	3.4	15.3	11.5	10.1
Total savings	7.6	7.0	4.0	6.2	11.7	12.7	16.5	13.6
YTD Earnings Annualized (BP)								
Yield on Total Assets	339	338	338	338	367	374	387	376
Dividend/Interest cost of assets	39	43	44	42	40	38	38	39
Net Interest Margin	300	295	294	296	327	336	349	337
Fee and other income (2)	155	160	153	156	164	180	167	170
Operating expense	338	343	338	340	375	404	416	398
Loss provisions	28	27	26	27	1	-3	28	9
Net income	88	84	83	85	114	115	71	100
Capital Adequacy (%)								
Net worth/assets	11.5	11.7	11.6	11.6	11.5	11.3	11.9	11.6
Asset Quality (%)								
Delinquencies/loans (3)	0.68	0.81	0.88	0.79	1.46	1.78	3.24	2.16
Real estate loans	0.55	0.65	0.79	0.66	1.78	2.15	4.03	2.66
Consumer loans	0.50	0.60	0.47	0.52	0.87	1.03	1.01	0.97
Total consumer	0.87	1.04	1.05	0.99	0.16	0.20	0.21	0.19
Consumer credit card	0.72	0.82	0.84	0.79	0.32	0.37	0.29	0.33
Other consumer	0.89	1.08	1.08	1.02	0.16	0.20	0.21	0.19
Net chargeoffs/avg loans	0.44	0.47	0.51	0.47	0.16	0.26	0.26	0.23
Real estate loans	0.08	0.12	0.20	0.13	0.12	0.29	0.27	0.23
Commercial loans	0.01	0.09	0.37	0.15	0.33	0.09	0.19	0.20
Total consumer	0.93	0.96	0.93	0.94	0.21	0.29	0.23	0.24
Consumer credit card	1.42	1.36	1.43	1.41	0.86	0.72	0.92	0.83
Other consumer	0.85	0.89	0.85	0.86	0.21	0.29	0.22	0.24
Asset Liability Management (%)								
Loans/savings	72.9	72.4	70.0	71.8	92.6	91.6	85.8	90.0
Loans/assets	61.8	61.4	59.3	60.8	71.1	69.8	68.3	69.7
Core deposits/total deposits	44.7	44.6	42.3	43.9	54.0	52.7	51.8	52.8
Productivity								
Employees per million assets	0.26	0.26	0.27	0.26	0.24	0.24	0.27	0.25

Source: FDIC, NCUA and CUNA E&S

Michigan Credit Union Leaders | All Michigan Credit Unions June 2016

12-Month Share Growth			Capital/Assets		
	Share			Capital/	
	Growth*	Shares		Assets	Assets
Credit Union Name			Credit Union Name		
Public Service CU	57.79%	\$201,970,508	Grtr New Mt Moriah Bapt Church CU	57.22%	\$305,534
U P State CU	35.33%	\$60,729,947	Ann Arbor Postal FCU	29.56%	\$1,025,608
Community First FCU	28.93%	\$39,882,352	Muskegon Patternmakers FCU	28.88%	\$3,040,432
Community Promise FCU	26.36%	\$398,471	Great Lakes Members CU	28.40%	\$9,801,669
AAC CU	24.36%	\$97,968,116	Greater Christ Baptist Church CU	24.51%	\$697,177
Michigan Community CU	22.99%	\$139,117,475	Best Financial CU	21.24%	\$81,042,069
CU ONE	20.40%	\$963,855,173	Tandem FCU	19.87%	\$22,174,916
Community Choice CU	20.01%	\$708,055,362	Diversified Members CU	19.50%	\$423,243,516
Thornapple CU	19.40%	\$21,161,752	Blue Water FCU	18.75%	\$13,355,679
Lake Michigan CU	19.18%	\$3,492,846,054	T&ICU	18.73%	\$73,967,854

12-Month Loan Growth				
	Loan			
	Growth*	Loans		
Credit Union Name				
Motor City Co-Op CU	107.60%	\$85,708,606		
Community Promise FCU	94.86%	\$267,083		
Birmingham-Bloomfield CU	67.00%	\$41,214,656		
Public Service CU	53.19%	\$134,991,098		
Great Lakes Members CU	38.25%	\$4,804,650		
Adventure CU	34.60%	\$246,661,371		
U P State CU	33.49%	\$52,855,439		
Community Choice CU	31.84%	\$666,825,331		
Thornapple CU	31.12%	\$18,975,665		
Michigan Community CU	29.86%	\$139,759,207		

Return on Assets					
	ROA	Assets			
Credit Union Name					
Community Promise FCU	6.30%	\$467,274			
Unified Communities FCU	3.63%	\$13,612,323			
ELGA CU	2.71%	\$461,022,985			
American 1 CU	1.96%	\$301,403,065			
Lake Michigan CU	1.95%	\$4,515,855,832			
Community First FCU	1.94%	\$43,365,050			
Education Plus CU	1.85%	\$106,775,919			
Marshall Community CU	1.77%	\$172,226,720			
One Detroit CU	1.70%	\$33,430,190			
AAC CU	1.60%	\$122.384.279			

12-Month Member Growth					
	Member Growth*	Members			
Credit Union Name					
FEDCom CU	63.03%	7,656			
Community Promise FCU	46.06%	463			
U P State CU	40.40%	9,233			
Public Service CU	33.67%	30,411			
AAC CU	27.30%	13,960			
One Detroit CU	18.19%	11,291			
The Local CU	17.68%	6,357			
Community Choice CU	13.12%	78,093			
Consumers CU	13.04%	73,297			
Michigan State University FCU	11.31%	223.697			

Loans/Shares					
	Loans/ Shares	Assets			
Credit Union Name					
Grtr New Mt Moriah Bapt Church CU	147.86%	\$305,534			
United FCU	123.59%	\$2,103,323,416			
Community Financial CU	115.89%	\$722,922,149			
Chief Financial FCU	110.41%	\$162,392,138			
Consumers CU	109.99%	\$733,715,542			
Community Alliance CU	109.13%	\$104,460,162			
Michigan Coastal CU	107.55%	\$16,827,326			
Cornerstone Community Financial CU	105.91%	\$266,956,840			
Community First FCU	103.72%	\$43,365,050			
Michigan One Community CU	103.25%	\$103,266,938			

^{*}Note: For growth tables, credit unions that have had a substantial merger in the previous 12 months are excluded. A substantial merger is a merger where the assets of the acquired credit union are more than 5% of the assets of the acquiring credit union.

Michigan Credit Union Leaders | CUs Under \$20 Million in Assets June 2016

12-Month S	hare Growth		Capital/Asse	ets	
	Share			Capital/	
	Growth*	Shares		Assets	Assets
Credit Union Name			Credit Union Name		
Community Promise FCU	26.36%	\$398,471	Grtr New Mt Moriah Bapt Church CU	57.22%	\$305,534
Lake Superior CU	16.05%	\$5,490,887	Ann Arbor Postal FCU	29.56%	\$1,025,608
IM Detroit District CU	11.50%	\$1,225,578	Muskegon Patternmakers FCU	28.88%	\$3,040,432
Farm Bureau Family CU	10.86%	\$17,237,157	Great Lakes Members CU	28.40%	\$9,801,669
Gogebic County FCU	10.06%	\$16,617,788	Greater Christ Baptist Church CU	24.51%	\$697,177
Flagship Community FCU	9.90%	\$16,979,323	Blue Water FCU	18.75%	\$13,355,679
Tower Family CU	8.99%	\$7,747,863	Mason County School ECU	18.01%	\$6,016,511
Rock Community FCU	8.74%	\$6,036,014	Montcalm Public ECU	17.84%	\$13,717,689
Teamsters CU	7.24%	\$12,369,811	Owosso WBC FCU	17.70%	\$3,420,189
Four Flags Area CU	7.16%	\$3,471,578	Battle Creek Area Community FCU	17.66%	\$18,998,264

12-Month Loan	Growth		
	Loan Growth*	Loans	
Credit Union Name			Credit U
Community Promise FCU	94.86%	\$267,083	Commu
Great Lakes Members CU	38.25%	\$4,804,650	Unified (
Flagship Community FCU	23.99%	\$15,793,396	Shorelin
Four Flags Area CU	20.34%	\$2,621,185	Latvian
Frankfort Community FCU	17.18%	\$4,897,861	Denniso
Kalamazoo Building Trades CU	16.00%	\$1,438,171	Muskego
Tradewinds CU	14.30%	\$6,320,668	Montcali
Michigan Coastal CU	11.86%	\$13,834,166	Flagship
Federal Employees of Chippewa Cnty	11.17%	\$9,150,642	Northwe
Sterling Heights Community FCU	11.04%	\$5,010,024	Gabriels

Return on Assets					
	ROA	Assets			
Credit Union Name					
Community Promise FCU	6.30%	\$467,274			
Unified Communities FCU	3.63%	\$13,612,323			
Shoreline FCU	1.05%	\$18,203,540			
Latvian Heritage FCU	1.01%	\$4,973,925			
Dennison FCU	0.96%	\$355,092			
Muskegon St Joseph FCU	0.93%	\$10,794,340			
Montcalm Public ECU	0.93%	\$13,717,689			
Flagship Community FCU	0.86%	\$19,656,516			
Northwest Consumers FCU	0.82%	\$17,947,285			
Gabriels Community CU	0.75%	\$14,089,675			

12-Month Member	Growth		Loans/Share	s	
	Member Growth*	Members		Loans/ Shares	Assets
Credit Union Name			Credit Union Name		
Community Promise FCU	46.06%	463	Grtr New Mt Moriah Bapt Church CU	147.86%	\$305,534
SB Community FCU	6.06%	1,924	Michigan Coastal CU	107.55%	\$16,827,326
Northwest Consumers FCU	5.62%	2,614	Federal Employees of Chippewa Cnty	95.05%	\$10,549,836
Battle Creek Area Community FCU	4.06%	2,027	Flagship Community FCU	93.02%	\$19,656,516
ATL FCU	3.94%	1,874	Northwest Consumers FCU	86.44%	\$17,947,285
Gogebic County FCU	3.59%	4,045	Owosso WBC FCU	83.01%	\$3,420,189
Michigan Coastal CU	2.56%	3,567	Blue Water FCU	82.12%	\$13,355,679
Dennison FCU	2.12%	193	SB Community FCU	82.09%	\$12,743,391
Four Flags Area CU	1.97%	882	Gabriels Community CU	77.23%	\$14,089,675
Federal Employees of Chippewa Cnty	1.82%	1,569	West Michigan Postal Service FCU	76.99%	\$5,975,155

Michigan Credit Union Leaders | CUs Between \$20 Million and \$50 Million in Assets June 2016

12-Month	Share Growth		Capital/A	ssets	
	Share	_		Capital/	
	Growth*	Shares		Assets	Assets
Credit Union Name			Credit Union Name		
Community First FCU	28.93%	\$39,882,352	Tandem FCU	19.87%	\$22,174,916
Thornapple CU	19.40%	\$21,161,752	Western Districts Members CU	17.95%	\$39,539,045
Settlers FCU	15.22%	\$20,682,215	Unity CU	16.08%	\$47,022,139
Alpena Community CU	10.74%	\$20,569,300	Country Heritage CU	15.50%	\$39,827,536
One Detroit CU	10.06%	\$28,802,819	Construction FCU	15.49%	\$20,658,988
Baraga County FCU	9.63%	\$32,096,998	GR Consumers CU	15.35%	\$41,078,471
Metro North FCU	9.61%	\$39,080,294	Grand Trunk Battle Creek EFCU	15.26%	\$31,831,656
Safe Harbor CU	9.42%	\$43,684,566	Lakeshore FCU	15.12%	\$26,939,485
Riverview Community FCU	8.53%	\$26,021,373	Northern United FCU	14.96%	\$20,090,950
Kent County CU	7.37%	\$39,961,261	Chiropractic FCU	14.78%	\$26,165,923

12-Month Loan Growth					
	Loan				
	Growth*	Loans			
Credit Union Name					
Thornapple CU	31.12%	\$18,975,665			
Community First FCU	25.46%	\$41,367,371			
Safe Harbor CU	19.01%	\$29,613,358			
Thunder Bay Area CU	16.39%	\$13,002,859			
Settlers FCU	16.04%	\$15,564,816			
One Detroit CU	15.65%	\$25,224,946			
Jackson Community FCU	15.64%	\$16,128,163			
First United CU	11.91%	\$22,146,561			
Lake Huron CU	11.78%	\$36,927,410			
Gratiot Community CU	10.89%	\$17,494,690			

Return on Assets					
	ROA	Assets			
Credit Union Name	NOA	Assets			
Community First FCU	1.94%	\$43,365,050			
One Detroit CU	1.70%	\$33,430,190			
Country Heritage CU	1.53%	\$39,827,536			
Michigan Columbus FCU	1.45%	\$46,472,638			
Thornapple CU	1.21%	\$23,848,338			
Detour Drummond Comm CU	1.19%	\$31,674,977			
First United CU	1.18%	\$29,236,105			
Safe Harbor CU	1.14%	\$48,001,000			
Rogue River Community CU	1.04%	\$41,442,570			
Lake Huron CU	0.99%	\$46,355,289			

12-Month Men	nber Growth		Loans	/Shares	
	Member Growth*	Members		Loans/ Shares	Assets
Credit Union Name			Credit Union Name		
One Detroit CU	18.19%	11,291	Community First FCU	103.72%	\$43,365,050
Community First FCU	8.91%	8,066	Limestone FCU	97.30%	\$44,229,197
Thornapple CU	6.44%	4,940	Lake Huron CU	89.98%	\$46,355,289
Safe Harbor CU	5.84%	4,999	Thornapple CU	89.67%	\$23,848,338
Valley State CU	4.51%	3,106	One Detroit CU	87.58%	\$33,430,190
Settlers FCU	2.53%	3,444	First United CU	85.40%	\$29,236,105
Lake Huron CU	2.28%	6,418	Jackson Community FCU	79.91%	\$25,556,174
Tandem FCU	1.30%	2,964	Country Heritage CU	78.36%	\$39,827,536
Limestone FCU	1.06%	4,196	Settlers FCU	75.26%	\$22,968,513
Upper Michigan Community CU	0.61%	4,487	First Area CU	75.24%	\$28,671,901

Michigan Credit Union Leaders | CUs Between \$50 Million and \$100 Million in Assets

12-Month Share Growth			Capital/Assets		
	Share			Capital/	
	Growth*	Shares		Assets	Assets
Credit Union Name			Credit Union Name		
U P State CU	35.33%	\$60,729,947	Best Financial CU	21.24%	\$81,042,069
Calcite CU	9.45%	\$58,376,078	T & I CU	18.73%	\$73,967,854
Lenco CU	9.33%	\$70,829,051	First General CU	17.01%	\$63,436,789
Awakon FCU	9.20%	\$86,696,618	Lincoln Park Community CU	17.00%	\$53,717,517
Marquette Community FCU	8.72%	\$65,585,844	Community Focus FCU	15.73%	\$51,345,915
Straits Area FCU	8.18%	\$74,441,659	Consumers Professional CU	15.54%	\$72,904,582
Michigan Tech EFCU	8.02%	\$64,057,072	Rivertown Community FCU	15.07%	\$63,135,379
River Valley CU	7.09%	\$83,410,618	The Local CU	15.01%	\$94,594,989
Catholic Vantage Financial FCU	6.86%	\$82,923,470	Forest Area FCU	14.72%	\$99,766,773
Birmingham-Bloomfield CU	6.58%	\$57,342,561	Iron Mt Kingsford Community FCU	13.91%	\$89,449,873

12-Month Loan Growth			Retur	n on Assets	
	Loan				
	Growth*	Loans		ROA	Assets
Credit Union Name			Credit Union Name		
Birmingham-Bloomfield CU	67.00%	\$41,214,656	Michigan Tech EFCU	1.26%	\$70,216,502
U P State CU	33.49%	\$52,855,439	Calcite CU	1.01%	\$67,604,438
The Local CU	29.56%	\$39,227,700	Besser CU	0.92%	\$70,377,844
Catholic Vantage Financial FCU	25.79%	\$49,779,867	Best Financial CU	0.91%	\$81,042,069
Lenco CU	22.82%	\$39,290,133	U P State CU	0.86%	\$67,463,307
Wexford Community CU	21.22%	\$19,629,178	Lenco CU	0.72%	\$77,625,218
Awakon FCU	20.83%	\$59,595,605	Wexford Community CU	0.69%	\$50,842,510
East Traverse Catholic FCU	19.99%	\$40,035,491	Muskegon Co-op FCU	0.69%	\$55,087,128
Meijer CU	19.49%	\$38,777,028	Consumers Professional CU	0.67%	\$72,904,582
Calcite CU	16.36%	\$34,970,651	Straits Area FCU	0.67%	\$82,628,263

12-Month Member Growth			Loans/Shares		
	Member			Loans/	_
	Growth*	Members		Shares	Assets
Credit Union Name			Credit Union Name		
FEDCom CU	63.03%	7,656	Post Community CU	89.11%	\$84,378,619
U P State CU	40.40%	9,233	Muskegon Co-op FCU	88.63%	\$55,087,128
The Local CU	17.68%	6,357	U P State CU	87.03%	\$67,463,307
Catholic Vantage Financial FCU	6.14%	7,712	East Traverse Catholic FCU	83.53%	\$52,517,166
Calcite CU	5.89%	9,082	Consumers Professional CU	81.64%	\$72,904,582
Awakon FCU	5.64%	11,911	FEDCom CU	80.37%	\$60,609,806
Birmingham-Bloomfield CU	4.54%	5,478	Rivertown Community FCU	77.79%	\$63,135,379
Wexford Community CU	3.99%	9,594	Greater Niles Community FCU	75.33%	\$53,949,865
Straits Area FCU	3.30%	12,559	Birmingham-Bloomfield CU	71.87%	\$65,264,623
Muskegon Co-op FCU	3.24%	9,783	Meijer CU	71.84%	\$61,281,604

Michigan Credit Union Leaders | CUs Between \$100 Million and \$250 Million in Assets June 2016

1:	2-Month Share Growth			Capital/Assets	
	Share			Capital/	
	Growth*	Shares		Assets	Assets
Credit Union Name			Credit Union Name		
Public Service CU	57.79%	\$201,970,508	AAC CU	18.56%	\$122,384,279
AAC CU	24.36%	\$97,968,116	Marshall Community CU	17.17%	\$172,226,720
Michigan Community CU	22.99%	\$139,117,475	West Michigan CU	16.78%	\$150,430,779
Chief Financial FCU	14.87%	\$132,889,363	Service 1 FCU	16.56%	\$107,904,476
Community West CU	13.82%	\$154,673,314	UP Catholic CU	15.05%	\$159,639,153
TBA CU	12.94%	\$155,770,460	Education Plus CU	14.96%	\$106,775,919
LOC FCU	10.82%	\$181,710,708	St Francis X FCU	14.94%	\$122,404,676
KALSEE CU	9.85%	\$147,565,053	TBA CU	14.52%	\$186,412,165
St Francis X FCU	9.58%	\$102,645,766	PARDA FCU	14.27%	\$176,589,887
FreeStar Financial CU	9.01%	\$170,370,831	Parkside CU	13.86%	\$110,825,777

12-Month Loan Growth					
	Loan				
	Growth*	Loans			
Credit Union Name					
Motor City Co-Op CU	107.60%	\$85,708,606			
Public Service CU	53.19%	\$134,991,098			
Michigan Community CU	29.86%	\$139,759,207			
Advantage One CU	21.83%	\$76,958,629			
Filer CU	20.39%	\$62,431,680			
Chief Financial FCU	19.63%	\$146,723,055			
FreeStar Financial CU	17.99%	\$143,781,250			
Saginaw Medical FCU	17.87%	\$58,149,780			
Michigan One Community CU	17.33%	\$92,550,193			
BlueOx CU	15.29%	\$53,351,687			

Return on Assets				
	ROA	Assets		
Credit Union Name	NOA	Assets		
Education Plus CU	1.85%	\$106,775,919		
Marshall Community CU	1.77%	\$172,226,720		
AAC CU	1.60%	\$122,384,279		
Public Service CU	1.43%	\$234,450,731		
St Francis X FCU	1.31%	\$122,404,676		
Preferred CU	1.27%	\$162,163,480		
Michigan One Community CU	1.25%	\$103,266,938		
UP Catholic CU	1.24%	\$159,639,153		
TBA CU	1.06%	\$186,412,165		
Advantage One CU	1.01%	\$133,610,820		

12-Month Member Growth				
	Member			
	Growth*	Members		
Credit Union Name				
Public Service CU	33.67%	30,411		
AAC CU	27.30%	13,960		
Michigan Community CU	10.45%	18,149		
Community West CU	9.91%	22,325		
Marshall Community CU	9.33%	10,960		
Michigan One Community CU	8.64%	15,145		
TBA CU	8.32%	15,990		
FreeStar Financial CU	7.75%	18,319		
Chief Financial FCU	7.61%	27,097		
Monroe County Community CU	6.77%	28,450		

Loans/Shares				
	Loans/			
	Shares	Assets		
Credit Union Name				
Chief Financial FCU	110.41%	\$162,392,138		
Community Alliance CU	109.13%	\$104,460,162		
Michigan One Community CU	103.25%	\$103,266,938		
Michigan Community CU	100.46%	\$163,587,433		
Marshall Community CU	96.61%	\$172,226,720		
Community West CU	95.48%	\$177,494,700		
TBA CU	90.66%	\$186,412,165		
Peninsula FCU	89.82%	\$130,164,077		
FreeStar Financial CU	84.39%	\$192,278,493		
KALSEE CU	83.87%	\$168,562,870		

Michigan Credit Union Leaders | CUs Between \$250 Million and \$500 Million in Assets June 2016

	12-Month Share Growth			Capital/Assets	
	Share			Capital/	
	Growth*	Shares		Assets	Assets
Credit Union Name			Credit Union Name		
Frankenmuth CU	14.13%	\$366,367,012	Diversified Members CU	19.50%	\$423,243,516
Financial Plus CU	10.48%	\$413,343,931	American 1 CU	17.15%	\$301,403,065
ELGA CU	10.14%	\$397,545,852	Flint Area School ECU	15.14%	\$396,142,583
CASE CU	9.77%	\$227,543,084	Adventure CU	14.54%	\$315,302,942
Oakland County CU	9.42%	\$290,946,455	Kellogg Community FCU	14.37%	\$477,204,072
TLC Community CU	8.23%	\$371,700,940	Omni Community CU	14.28%	\$355,378,945
Adventure CU	7.76%	\$252,091,720	TLC Community CU	14.25%	\$435,709,444
Northland Area FCU	7.54%	\$289,785,136	Financial Plus CU	13.98%	\$485,484,652
Members First CU	7.01%	\$341,908,648	Wanigas CU	13.32%	\$315,934,620
Wanigas CU	6.61%	\$270,039,683	ELGA CU	13.15%	\$461,022,985

12-Month Loan Growth			Return on Assets		
	Loan				
	Growth*	Loans		ROA	Assets
Credit Union Name			Credit Union Name		
Adventure CU	34.60%	\$246,661,371	ELGA CU	2.71%	\$461,022,985
Security CU	28.85%	\$250,720,321	American 1 CU	1.96%	\$301,403,065
Oakland County CU	21.44%	\$197,708,424	Kellogg Community FCU	1.56%	\$477,204,072
Diversified Members C	U 18.87%	\$118,308,274	Frankenmuth CU	1.55%	\$436,261,291
Frankenmuth CU	18.71%	\$356,841,203	Omni Community CU	1.37%	\$355,378,945
4Front CU	18.15%	\$303,808,071	Alliance Catholic CU	1.16%	\$438,410,304
Financial Plus CU	17.59%	\$334,259,726	TLC Community CU	1.13%	\$435,709,444
Arbor Financial CU	17.58%	\$358,884,867	Oakland County CU	1.11%	\$327,068,747
Northland Area FCU	13.92%	\$237,352,212	Alpena Alcona Area CU	0.99%	\$313,900,704
Alpena Alcona Area Cl	J 13.07%	\$151,567,351	Christian Financial CU	0.96%	\$351,924,552

12-Month Member Growth			Loans	Shares	
	Member			Loans/	
	Growth*	Members		Shares	Assets
Credit Union Name			Credit Union Name		
CASE CU	10.20%	40,297	Cornerstone Community Financial	105.91%	\$266,956,840
Frankenmuth CU	10.15%	34,672	Arbor Financial CU	100.51%	\$454,770,050
ELGA CU	8.61%	62,876	ELGA CU	99.24%	\$461,022,985
Cornerstone Community Financ	6.22%	27,219	Adventure CU	97.85%	\$315,302,942
Financial Plus CU	5.68%	51,822	Frankenmuth CU	97.40%	\$436,261,291
Oakland County CU	5.22%	31,284	CASE CU	94.35%	\$269,883,111
Adventure CU	5.07%	29,739	American 1 CU	86.14%	\$301,403,065
Portland FCU	4.88%	27,398	Portland FCU	85.91%	\$284,222,196
Northland Area FCU	4.41%	42,230	Team One CU	82.84%	\$487,064,442
Members First CU	3.72%	48,088	Northland Area FCU	81.91%	\$331,249,147

Michigan Credit Union Leaders | CUs Between \$500 Million and \$1 Billion in Assets June 2016

	12-Month Share Growth		
	Share		
	Growth*	Shares	
Credit Union Name			
Community Choice CL	20.01%	\$708,055,362	
Consumers CU	17.59%	\$595,339,984	
Vibe CU	15.27%	\$429,580,886	
Honor CU	10.48%	\$575,996,326	\
DORT FCU	10.02%	\$569,541,767	M
Community Financial (CU 10.00%	\$578,202,703	Com
University of Michigan	CU 9.79%	\$627,536,551	Wildfire
LAFCU	7.12%	\$548,062,981	LAFCU
Wildfire CU	4.99%	\$627,681,997	Honor C
Zeal CU	4.38%	\$449,393,283	Consume

12-Month Loan Growth				
	Loan			
	Growth*	Loans		
Credit Union Name				
Community Choice CU	31.84%	\$666,825,331		
Michigan Educational CU	28.18%	\$406,095,181		
Michigan First CU	20.18%	\$488,312,644		
Consumers CU	19.48%	\$654,796,595		
Honor CU	15.81%	\$533,167,812		
DORT FCU	12.88%	\$469,491,081		
Wildfire CU	11.89%	\$389,278,083		
Community Financial CU	10.17%	\$670,107,541		
University of Michigan CU	9.43%	\$417,769,998		
Vibe CU	8.76%	\$306,237,932		

Return on Assets				
	ROA	Assets		
Credit Union Name				
Consumers CU	1.39%	\$733,715,542		
Zeal CU	1.33%	\$550,801,217		
DORT FCU	1.30%	\$705,367,695		
Community Financial CU	0.94%	\$722,922,149		
Michigan First CU	0.87%	\$780,824,761		
University of Michigan CU	0.84%	\$700,938,676		
Honor CU	0.77%	\$699,551,511		
Michigan Educational CU	0.52%	\$752,342,235		
LAFCU	0.43%	\$628,587,736		
Community Choice CU	0.39%	\$814,849,826		

12-Month Member Growth				
	Member			
	Growth*	Members		
Credit Union Name				
Community Choice CU	13.12%	78,093		
Consumers CU	13.04%	73,297		
Michigan First CU	11.00%	123,092		
University of Michigan CU	8.13%	75,275		
Honor CU	8.11%	62,718		
Community Financial CU	6.05%	63,510		
DORT FCU	5.54%	75,101		
Wildfire CU	4.68%	43,106		
Zeal CU	2.55%	59,747		
LAFCU	2.47%	59,686		

Loans/Shares				
	Loans/			
	Shares	Assets		
Credit Union Name				
Community Financial CU	115.89%	\$722,922,149		
Consumers CU	109.99%	\$733,715,542		
Community Choice CU	94.18%	\$814,849,826		
Honor CU	92.56%	\$699,551,511		
DORT FCU	82.43%	\$705,367,695		
Michigan First CU	80.23%	\$780,824,761		
Vibe CU	71.29%	\$509,054,128		
LAFCU	68.80%	\$628,587,736		
University of Michigan CU	66.57%	\$700,938,676		
Zeal CU	63.42%	\$550,801,217		

Michigan Credit Union Leaders | CUs Over \$1 Billion in Assets June 2016

12-Month Share Growth				
	Share			
	Growth*	Shares		
Credit Union Name				
CU ONE	20.40%	\$963,855,173		
Lake Michigan CU	19.18%	\$3,492,846,054		
United FCU	14.65%	\$1,503,981,484		
Michigan State University FCL	11.63%	\$2,822,146,614		
DFCU Financial CU	8.75%	\$3,723,355,430		
Genisys CU	8.36%	\$1,758,705,199		
Michigan Schools & Governme	5.35%	\$1,408,443,863		
Lake Trust CU	5.17%	\$1,532,016,047		
Dow Chemical ECU	4.26%	\$1,321,346,224		
Advia CU	3.43%	\$1,009,865,662		

Capital/Assets					
	Capital/				
	Assets	Assets			
Credit Union Name					
Genisys CU	14.97%	\$2,117,474,736			
DFCU Financial CU	12.05%	\$4,281,108,267			
Advia CU	12.03%	\$1,218,247,024			
Michigan Schools & Governme	11.71%	\$1,605,092,766			
Lake Michigan CU	11.41%	\$4,515,855,832			
Dow Chemical ECU	11.34%	\$1,534,179,497			
Michigan State University FCU	10.59%	\$3,266,917,961			
United FCU	10.29%	\$2,103,323,416			
Lake Trust CU	9.96%	\$1,752,582,132			
CU ONE	8.77%	\$1.069.705.314			

12-Month Loan Growth				
	Loan			
	Growth*	Loans		
Credit Union Name				
Advia CU	28.42%	\$899,631,605		
Lake Michigan CU	15.53%	\$3,378,536,823		
Michigan State University FCL	15.09%	\$2,255,838,225		
United FCU	12.11%	\$1,858,731,877		
Dow Chemical ECU	12.07%	\$795,015,848		
Lake Trust CU	10.54%	\$1,337,940,393		
Genisys CU	8.32%	\$1,215,403,709		
CU ONE	3.67%	\$807,714,628		
Michigan Schools & Governme	0.70%	\$1,181,943,255		
DFCU Financial CU	-0.70%	\$1,066,095,601		

Return on Assets				
	ROA	Assets		
Credit Union Name				
Lake Michigan CU	1.95%	\$4,515,855,832		
Genisys CU	1.52%	\$2,117,474,736		
DFCU Financial CU	1.34%	\$4,281,108,267		
Michigan Schools & Governme	1.27%	\$1,605,092,766		
Michigan State University FCU	0.88%	\$3,266,917,961		
United FCU	0.84%	\$2,103,323,416		
Advia CU	0.77%	\$1,218,247,024		
Dow Chemical ECU	0.32%	\$1,534,179,497		
CU ONE	0.31%	\$1,069,705,314		
Lake Trust CU	0.12%	\$1,752,582,132		

12-Month Member Growth				
	Member			
	Growth*	Members		
Credit Union Name				
Michigan State University FCL	11.31%	223,697		
Lake Michigan CU	10.50%	283,542		
United FCU	7.70%	149,211		
Advia CU	6.26%	125,245		
CU ONE	5.57%	137,632		
Michigan Schools & Governme	3.94%	105,576		
Genisys CU	3.34%	182,982		
Lake Trust CU	2.39%	171,347		
DFCU Financial CU	1.80%	220,068		
Dow Chemical ECU	1.03%	57,799		

Loans/Shares				
	Loans/			
	Shares	Assets		
Credit Union Name				
United FCU	123.59%	\$2,103,323,416		
Lake Michigan CU	96.73%	\$4,515,855,832		
Advia CU	89.08%	\$1,218,247,024		
Lake Trust CU	87.33%	\$1,752,582,132		
Michigan Schools & Governme	83.92%	\$1,605,092,766		
CU ONE	83.80%	\$1,069,705,314		
Michigan State University FCU	79.93%	\$3,266,917,961		
Genisys CU	69.11%	\$2,117,474,736		
Dow Chemical ECU	60.17%	\$1,534,179,497		
DFCU Financial CU	28.63%	\$4,281,108,267		

Michigan Milestones

June	201	6
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Assets	S		N	lembers	;			Loans		
Curre Asse	Twelvent month	-		Current Member		-		Curren Loans		-
Credit Union Name			Credit Union Name				Credit Union Name			
Exceeded \$25 Million			Exceeded 2,500 Me	embers			Exceeded \$2.5 Mill	ion		
Manistique FCU \$25.13	3 \$24.73	1.6%	Northwest Consum	ers FCU2	,6142,475	5.6%	Four Flags Area Cl	J \$2.62	\$2.18	20.3%
Jackson Community FCU \$25.56	\$24.95	2.4%	Exceeded 5,000 Me	embers			Exceeded \$5 Millio	n		
Exceeded \$50 Million			FEDCom CU	7,656	4,696	63.0%	Sterling Heights	\$5.01	\$4.51	11.0%
Wexford \$50.84	\$48.86	4.1%	Exceeded 10,000 M	1embers			Community FCU			
Community CU	Ψ10.00	11170	One Detroit CU	11,291	9,553	18.2%	Exceeded \$25 Milli	on		
Exceeded \$100 Million				,	,		One Detroit CU	\$25.22	\$21.81	15.6%
Family \$100 Willion	\$97.90	3.7%	Exceeded 15,000 M		44.540	4.00/	T&ICU	\$25.76	\$23.86	8.0%
Financial CU	, φοτ.σο	0.1 70	Advantage One CU Michigan One	15,089 15,145	14,512 13,941	4.0% 8.6%	Safe Harbor CU Birmingham-	\$29.61 \$41.21	\$24.88 \$24.68	19.0% 67.0%
Michigan One \$103.27 Community CU	7 \$96.10	7.5%	Community CU	·	·		Bloomfield CU	φ 4 1.21	φ24.00	07.076
Journey FCU \$103.99	9 \$97.85	6.3%	Parkside CU	15,406	13,132	17.3%	Exceeded \$50 Milli	on		
Education Plus CU \$106.78	\$99.50	7.3%	TBA CU	15,990	14,762	8.3%	Consumers	OH		
Parkside CU \$110.83	\$86.76	27.7%	Exceeded 30.000 M	1embers			Professional CU	\$50.33	\$49.49	1.7%
AAC CU \$122.38	3 \$98.67	24.0%	Public Service CU	30,411	22,751	33.7%	U P State CU	\$52.86	\$39.59	33.5%
Exceeded \$150 Million							BlueOx CU	\$53.35	\$46.28	15.3%
West Michigan CU \$150.43	3 \$144.19	4.3%	Exceeded 50,000 M		40.000	E 70/	Saginaw Medical FCU	\$58.15	\$49.34	17.9%
Downriver	•		Financial Plus CU	51,822	49,039	5.7%	Awakon FCU	\$59.60	\$49.32	20.8%
Community FCU \$151.78	3 \$148.18	2.4%					Motor City	\$85.71	\$41.29	107.6%
Chief Financial FCU \$162.39	9 \$137.06	18.5%					Co-Op CU			
Michigan							Exceeded \$100 Mi	llion		
Community CU \$163.59		19.7%					Peninsula FCU	\$102.29	\$97.41	5.0%
Public Service CU \$234.45	\$148.84	57.5%					United Bay	£40E 04	ድርር በር	0.20/
Exceeded \$250 Million							Community CU Diversified	\$105.81	\$96.80	9.3%
Cornerstone Community		2.22/					Members CU	\$118.31	\$99.53	18.9%
	\$ \$246.44 3 \$247.64	8.3% 9.0%					Public Service CU	\$134.99	\$88.12	53.2%
CASE CU \$209.00	φ247.04	9.0%					Exceeded \$250 Mi	llion		
Exceeded \$500 Million							Security CU	\$250.72	\$194.58	28.9%
Vibe CU \$509.05	\$450.95	12.9%					Kellogg		\$238.02	10.3%
Exceeded \$1 Billion							Community FCU			
·	\$898.63	19.0%					Exceeded \$500 Mi	llion		
Ţ.,000.II	+ - 3 - 3 - 3	, .					Honor CU	-	\$460.38	15.8%

Michigan CU Mergers/Liquidations 2006-2Q '16

Year	No. of MI CUs	No. of MI Mergers/ Liquidations	Percentage of MI CUs Mergers/ Liquidations
2006	385	18	4.68%
2007	369	16	4.34%
2008	353	16	4.53%
2009	335	18	5.37%
2010	327	9	2.75%
2011	320	8	2.50%
2012	309	11	3.56%
2013	299	11	3.68%
2014	285	14	4.91%
2015	261	24	9.20%
2016	248	13	5.24%

Recent Michigan CU Mergers/Liquidations*

Merged/Liquidated CU	City	Assets	Members	Branches	Туре	Surviving CU	City	State	Assets	Members	Branches
Veterans Health Admn CU	Detroit	3,892,685	1,280	1	U	Public Service CU	Romulus	MI	234,450,731	30,411	10
Big Dutch Fleet CU	Holland	15,006,108	2,868	0	M	AAC CU	Grand Rapids	MI	122,384,279	13,960	7
Clarkston Brandon Community CL	J Clarkston	66,685,454	9,401	2	M	Michigan State University FCU	J East Lansing	MI	3,266,917,961	223,697	17
Village Community CU	Dearborn	20,620,597	3,201	2	M	Parkside CU	Livonia	MI	110,825,777	15,406	4
Fannie B Peck CU	Detroit	589,867	500	1	L						
FM Financial CU	Flint	32,872,866	4,963	1	М	Team One Credit Union	Saginaw	MI	487,064,442	47,685	9
Good Shepherd CU	Lincoln Park	96,771,976	8,123	3	M	Credit Union ONE	Ferndale	MI	1,069,705,314	137,632	20
Eastside Family FCU	Eastpointe	29,205,662	3,100	1	M	Community Choice CU	Farmingtn Hls	MI	814,849,826	78,093	17
Norway Community CU	Norway	14,094,226	2,567	2	M	U P State CU	Escanaba	MI	67,463,307	9,233	5
My Postal CU	Pontiac	15,482,581	1,271	1	M	Oakland County CU	Waterford	MI	327,068,747	31,284	7
Redford Municipal ECU	Redford	2,498,928	430	1	М	Public Service CU	Romulus	MI	234,450,731	30,411	10
St Patrick Croswell CU	Croswell	1,439,002	231	1	M	Security CU	Flint	MI	411,547,881	49,508	11
Metro Shores Credit Union	Trenton	64,594,445	5,723	3	М	Public Service CU	Romulus	MI	234,450,731	30,411	10

^{*} Based on year last call report was filed.

Michigan Credit Union Financial Summary

					12-Month	12-Month	12-Month		Deling	Net			Fixed Rate
					Asset	Loan	Member	Networth/	Loans/	Chg-offs/		Loans/	1st Mtgs.
Credit Union Name	State	Assets	Members	Branches	Growth	Growth	Growth	Assets	Loans	Avg Loans	ROA	Savings	Assets
Lake Michigan CU	MI	\$4,515,855,832	283,542	39	17.9%	15.5%	10.5%	11.5%	0.07%	0.04%	1.95%	96.7%	30.2%
DFCU Financial CU	MI	\$4,281,108,267	220,068	28	9.3%	-0.7%	1.8%	11.3%	0.37%	0.03%	1.34%	28.6%	4.8%
Michigan State University FCU	MI	\$3,266,917,961	223,697	17	11.5%	15.1%	11.3%	10.7%	0.42%	0.49%	0.88%	79.9%	26.9%
Genisys CU	MI	\$2,117,474,736	182,982	29	9.2%	8.3%	3.3%	14.6%	0.58%	0.59%	1.52%	69.1%	10.3%
United FCU	MI	\$2,103,323,416	149,211	29	9.0%	12.1%	7.7%	10.3%	0.47%	0.62%	0.84%	123.6%	38.5%
Lake Trust CU	MI	\$1,752,582,132	171,347	21	6.9%	10.5%	2.4%	9.8%	0.77%	0.44%	0.12%	87.3%	21.5%
Michigan Schools & Government CU	MI	\$1,605,092,766	105,576	12	4.3%	0.7%	3.9%	11.7%	0.40%	0.49%	1.27%	83.9%	25.0%
Dow Chemical ECU	MI	\$1,534,179,497	57,799	0	3.4%	12.1%	1.0%	11.0%	0.20%	0.06%	0.32%	60.2%	22.6%
Advia Credit Union	MI	\$1,218,247,024	125,245	24	6.8%	28.4%	6.3%	12.5%	1.28%	0.57%	0.77%	89.1%	22.3%
Credit Union ONE	MI	\$1,069,705,314	137,632	20	19.0%	3.7%	5.6%	9.1%	1.17%	0.66%	0.31%	83.8%	12.5%
Community Choice Credit Union	MI	\$814,849,826	78,093	17	22.0%	31.8%	13.1%	9.0%	0.45%	0.17%	0.39%	94.2%	13.7%
Michigan First CU	MI	\$780,824,761	123,092	14	2.0%	20.2%	11.0%	14.8%	1.18%	1.24%	0.87%	80.2%	10.1%
Michigan Educational CU	MI	\$752,342,235	47,800	6	3.8%	28.2%	0.4%	12.0%	0.23%	0.14%	0.52%	62.3%	22.8%
Consumers CU	MI	\$733,715,542	73,297	19	20.1%	19.5%	13.0%	9.6%	0.26%	0.25%	1.39%	110.0%	27.5%
Wildfire CU	MI	\$723,691,367	43,106	6	4.7%	11.9%	4.7%	12.5%	0.81%	0.17%	0.33%	62.0%	22.9%
Community Financial CU	MI	\$722,922,149	63,510	12	12.2%	10.2%	6.0%	12.6%	1.11%	0.23%	0.94%	115.9%	26.4%
DORT Federal Credit Union	MI	\$705,367,695	75,101	8	9.9%	12.9%	5.5%	17.7%	1.53%	0.43%	1.30%	82.4%	15.1%
University of Michigan CU	MI	\$700,938,676	75,275	10	9.7%	9.4%	8.1%	9.0%	1.01%	0.49%	0.84%	66.6%	19.6%
Honor CU	MI	\$699,551,511	62,718	16	11.5%	15.8%	8.1%	10.6%	0.52%	0.34%	0.77%	92.6%	7.0%
LAFCU	MI	\$628,587,736	59,686	9	6.0%	0.4%	2.5%	11.5%	1.02%	0.78%	0.43%	68.8%	7.0%
Zeal Credit Union	MI	\$550,801,217	59,747	12	3.3%	2.1%	2.6%	14.3%	0.81%	0.63%	1.33%	63.4%	14.0%
Vibe CU	MI	\$509,054,128	32,520	10	12.9%	8.8%	1.1%	13.4%	0.33%	0.11%	0.04%	71.3%	35.4%
Team One Credit Union	MI	\$487,064,442	47,685	9	11.7%	16.7%	18.8%	9.9%	1.21%	1.11%	-0.77%	82.8%	15.9%
Financial Plus CU	MI	\$485,484,652	51,822	7	10.0%	17.6%	5.7%	13.8%	0.77%	0.38%	0.43%	80.9%	5.0%
Kellogg Community FCU	MI	\$477,204,072	34,091	11	5.4%	10.3%	0.8%	14.0%	0.53%	0.18%	1.56%	65.0%	24.4%
ELGA Credit Union	MI	\$461,022,985	62,876	9	11.9%	11.7%	8.6%	13.1%	1.18%	0.40%	2.71%	99.2%	14.9%
Arbor Financial CU	MI	\$454,770,050	37,552	8	8.4%	17.6%	-2.1%	9.4%	0.27%	0.13%	0.86%	100.5%	45.3%
4Front Credit Union	MI	\$441,614,042	65,928	17	6.2%	18.2%	-10.9%	11.0%	0.66%	0.22%	0.78%	78.4%	11.3%
Alliance Catholic CU	MI	\$438,410,304	34,996	8	5.1%	4.4%	-12.0%	10.8%	0.63%	0.14%	1.16%	48.9%	9.7%
Frankenmuth CU	MI	\$436,261,291	34,672	21	17.2%	18.7%	10.2%	11.6%	1.67%	0.41%	1.55%	97.4%	9.2%
TLC Community CU	MI	\$435,709,444	47,030	5	8.6%	6.2%	3.1%	13.9%	0.18%	0.22%	1.13%	61.8%	18.5%
Diversified Members CU	MI	\$423,243,516	24,995	4	-3.3%	18.9%	0.2%	19.1%	0.61%	0.22%	0.34%	35.3%	4.0%
CP FCU	MI	\$415,119,385	49,037	8	3.0%	0.4%	0.5%	11.4%	0.50%	0.42%	0.90%	77.9%	22.3%
Security CU	MI	\$411,547,881	49,508	11	3.6%	28.9%	2.9%	8.8%	1.16%	0.54%	0.39%	67.9%	4.3%
Flint Area School ECU	MI	\$396,142,583	19,398	5	4.1%	8.3%	-1.3%	15.0%	0.74%	0.10%	0.63%	24.1%	4.8%
Members First CU	MI	\$384,872,157	48,088	8	7.2%	12.6%	3.7%	10.4%	0.71%	0.66%	0.83%	68.8%	11.7%
Omni Community CU	MI	\$355,378,945	35,472	9	6.1%	12.1%	1.5%	14.0%	1.02%	0.49%	1.37%	56.1%	6.3%
Christian Financial Credit Union	MI	\$351,924,552	39,619	11	4.7%	4.7%	0.4%	10.1%	1.19%	0.53%	0.96%	77.0%	18.0%
Catholic FCU	MI	\$348,810,193	26,943	6	5.5%	-0.9%	-0.6%	10.7%	0.47%	0.22%	0.18%	66.8%	12.4%
Northland Area FCU	MI	\$331,249,147	42,230	14	7.9%	13.9%	4.4%	10.6%	0.61%	0.25%	0.89%	81.9%	13.0%
Oakland County CU	MI	\$327,068,747	31,284	7	11.0%	21.4%	5.2%	10.7%	0.65%	0.36%	1.11%	68.0%	15.1%
Wanigas CU	MI	\$315,934,620	26,363	4	2.5%	5.0%	2.2%	13.0%	0.48%	0.29%	0.90%	77.3%	36.1%
Adventure Credit Union	MI	\$315,302,942	29,739	10	10.8%	34.6%	5.1%	14.8%	0.48%	0.29%	0.36%	97.8%	38.0%
Alpena Alcona Area CU	MI	\$313,900,704	27,633	8	5.4%	13.1%	1.6%	9.4%	0.53%	0.37%	0.99%	53.7%	13.2%
American 1 CU	MI	\$301,403,065	54,625	15	6.1%	11.9%	3.4%	17.1%	1.42%	1.07%	1.96%	86.1%	1.7%
Portland FCU	MI	\$284,222,196	27,398	7	6.6%	12.8%	4.9%	10.0%	0.72%	0.36%	0.74%	85.9%	11.0%
CASE Credit Union	MI	\$269,883,111	40,297	7	9.0%	11.0%	10.2%	9.1%	1.35%	1.08%	0.44%	94.3%	13.0%
Cornerstone Community Financial CU	MI	\$266,956,840	27,219	6	8.3%	9.1%	6.2%	12.1%	0.96%	1.20%	0.68%	105.9%	12.1%
People Driven CU	MI	\$249,211,156	26,533	5	1.4%	6.8%	-5.0%	9.4%	0.86%	0.36%	0.24%	55.9%	12.5%
OUR Credit Union	MI	\$237,840,828	21,442	4	7.2%	10.4%	1.2%	8.8%	0.95%	0.29%	0.38%	54.7%	13.9%
Public Service CU	MI	\$234,450,731	30,411	10	57.5%	53.2%	33.7%	11.5%	1.03%	0.29%	1.43%	66.8%	12.6%
Extra Credit Union	MI	\$209,574,130	18,789	2	3.3%	3.3%	-2.1%	8.6%	0.88%	0.72%	0.51%	55.5%	14.1%
LOC FCU	MI	\$196,535,384	25,613	3	11.2%	2.6%	-0.6%	7.2%	0.61%	0.08%	0.40%	47.2%	11.9%
FreeStar Financial CU	MI	\$192,278,493	18,319	4	9.1%	18.0%	7.7%	10.2%	1.06%	0.42%	0.74%	84.4%	19.4%
United Financial CU	MI	\$192,276,493	19,298	8	3.9%	5.0%	-2.0%	9.7%	1.34%	0.42%	0.74%	69.0%	10.9%
United Bay Community CU	MI	\$188,963,592	18,354	5	1.2%	9.3%	1.2%	7.4%	1.54%	0.71%	0.07%	60.8%	19.7%
SageLink CU	MI	\$186,423,438	17,068	6	7.0%	6.1%	-0.5%	11.1%	0.38%	0.51%	0.58%	43.6%	13.6%
SayeLilik CU	IVII	φ 10U,4∠3,438	17,008	0	7.0%	0.1%	-0.5%	11.1%	0.36%	0.23%	0.36%	43.0%	13.0%

Michigan Credit Union Financial Summary

					12-Month	12-Month	12-Month		Delinq	Net			Fixed Rate
					Asset	Loan	Member	Networth/	Loans/	Chg-offs/		Loans/	1st Mtgs.
Credit Union Name	State	Assets	Members	Branches	Growth	Growth	Growth	Assets	Loans	Avg Loans	ROA	Savings	Assets
TBA CU	MI	\$186,412,165	15,990	4	11.4%	8.2%	8.3%	14.0%	0.37%	0.14%	1.06%	90.7%	9.6%
Monroe County Community CU	MI	\$182,121,725	28,450	7	5.1%	3.2%	6.8%	7.8%	1.80%	1.04%	-0.67%	65.5%	13.9%
Community West CU	MI	\$177,494,700	22,325	5	10.3%	9.4%	9.9%	10.7%	0.54%	0.64%	0.33%	95.5%	19.9%
PARDA FCU	MI	\$176,589,887	16,854	11	1.9%	7.5%	-2.1%	13.8%	0.29%	0.41%	0.37%	59.6%	10.4%
Michigan Legacy CU	MI	\$172,535,925	20,957	6	3.5%	0.2%	-1.1%	11.1%	0.98%	0.14%	0.49%	45.7%	9.7%
Marshall Community CU	MI	\$172,226,720	10,960	2	4.0%	15.0%	9.3%	17.1%	1.40%	0.33%	1.77%	96.6%	23.2%
KALSEE CU	MI	\$168,562,870	21,873	5	2.2%	11.8%	4.5%	11.4%	1.31%	0.57%	0.97%	83.9%	15.1%
Michigan Community CU	MI	\$163,587,433	18,149	4	19.7%	29.9%	10.4%	8.8%	0.39%	0.19%	0.70%	100.5%	20.3%
Chief Financial FCU	MI	\$162,392,138	27,097	6	18.5%	19.6%	7.6%	11.2%	0.46%	0.69%	0.64%	110.4%	9.5%
Soo Co-Op CU	MI	\$162,283,823	22,354	8	4.7%	1.6%	-11.0%	10.8%	0.17%	0.27%	0.92%	73.9%	4.4%
Preferred CU	MI	\$162,163,480	24,884	6	1.2%	10.5%	2.5%	13.4%	0.53%	0.31%	1.27%	68.9%	7.2%
UP Catholic CU	MI	\$159,639,153	12,408	3	6.3%	5.4%	3.4%	14.7%	0.49%	0.04%	1.24%	61.2%	2.8%
Downriver Community FCU	MI	\$151,782,783	14,745	4	2.4%	1.7%	-9.7%	8.3%	1.37%	0.22%	0.43%	44.0%	18.1%
West Michigan CU	MI	\$150,430,779	15,355	5	4.3%	7.0%	0.5%	16.8%	0.63%	0.28%	0.99%	58.1%	10.1%
Astera CU	MI	\$146,006,950	19,966	5	0.5%	-22.0%	-10.1%	8.2%	1.66%	0.22%	0.82%	58.9%	12.6%
Motor City Co-Op CU	MI	\$141,047,003	16,721	4	5.4%	107.6%	5.3%	12.8%	0.39%	0.43%	0.30%	74.1%	7.4%
TruNorth FCU	MI	\$138,601,101	15,851	3	4.7%	2.8%	2.6%	8.7%	0.37%	0.03%	0.46%	64.9%	5.1%
Gerber Federal Credit Union	MI	\$135,497,989	13,220	3	2.4%	2.4%	0.7%	11.0%	0.45%	0.28%	0.43%	58.3%	23.5%
Advantage One CU	MI	\$133,610,820	15,089	3	7.8%	21.8%	4.0%	10.1%	0.57%	0.27%	1.01%	64.6%	9.6%
Peninsula FCU	MI	\$130,164,077	10,511	3	4.1%	5.0%	-3.4%	12.1%	0.59%	0.31%	0.15%	89.8%	27.0%
Filer CU	MI	\$129,283,914	8,765	2	7.8%	20.4%	3.9%	12.0%	0.77%	0.08%	0.60%	55.3%	20.8%
Delta County CU	MI	\$128,048,486	12,128	2	5.4%	8.0%	1.7%	10.3%	0.80%	0.57%	0.53%	65.7%	4.4%
Saginaw Medical FCU	MI	\$127,685,716	11,436	2	3.3%	17.9%	-0.3%	10.7%	0.43%	0.34%	0.48%	51.5%	8.2%
BlueOx CU	MI	\$126,428,553	14,435	4	3.1%	15.3%	1.7%	9.7%	0.20%	0.29%	0.39%	47.2%	11.0%
My Personal CU	MI	\$123,722,326	13,080	5	5.7%	9.6%	2.1%	9.0%	0.72%	0.19%	0.30%	59.1%	12.2%
St Francis X FCU	MI	\$122,404,676	7,950	4	8.7%	0.9%	3.3%	14.9%	1.23%	0.06%	1.31%	81.7%	25.1%
AAC CU	MI	\$122,384,279	13,960	7	24.0%	14.4%	27.3%	18.6%	0.71%	0.16%	1.60%	75.5%	22.7%
HPC CU	MI	\$120,071,432	8,017	2	2.5%	-2.1%	-0.4%	13.0%	0.33%	-0.02%	0.51%	43.3%	20.3%
Ukrainian Selfreliance Michigan FCU	MI	\$116,986,525	4,119	3	2.8%	-12.5%	-3.1%	11.2%	0.87%	0.04%	0.54%	27.0%	15.8%
Isabella Community Credit Union	MI	\$113,444,285	15,854	4	9.1%	-3.1%	0.3%	8.7%	0.93%	0.19%	0.50%	60.9%	11.1%
Parkside CU	MI	\$110,825,777	15,406	4	27.7%	43.1%	17.3%	13.5%	1.34%	0.33%	0.84%	50.0%	10.7%
North Central Area CU	MI MI	\$109,950,882	15,555	4	4.4%	-0.4%	1.7%	9.5%	0.85%	0.30%	0.39% 0.05%	52.8% 54.2%	8.7%
Sunrise Family CU	MI	\$108,525,384	16,181	5	1.4% 4.9%	-5.3% 2.9%	1.3% -0.5%	9.1%	0.54%	0.53%			15.8% 9.5%
Service 1 FCU		\$107,904,476	18,464								0.88%	73.7%	
PAC Federal Credit Union	MI	\$107,208,188	6,387	2	6.1%	6.1%	2.1%	9.7%	1.12%	0.08%	0.87%	74.1%	0.0%
Education Plus CU	MI	\$106,775,919	13,936	2	7.3%	14.1%	4.0%	15.0%	1.37%	0.20%	1.85%	65.4%	4.5%
Community Alliance CU Journey FCU	MI MI	\$104,460,162	11,008	3	3.2% 6.3%	4.6% 1.6%	5.2% 2.3%	8.3% 9.8%	1.19% 2.15%	1.30% 0.79%	-0.45% -0.02%	109.1% 54.8%	12.0% 11.0%
COPOCO Community CU	MI	\$103,987,910	16,458 14,187	3	1.8%	1.4%	-5.4%	8.5%	2.13%	1.21%	-0.02%	73.8%	12.1%
Michigan One Community CU	MI	\$103,806,906 \$103,266,938	15,145	4	7.5%	17.3%	8.6%	8.9%	0.80%	0.18%	1.25%	103.3%	5.8%
Walled Lake School EFCU	MI	\$102,111,757	6,347	1	1.2%	-1.4%	-11.5%	11.2%	0.34%	0.02%	0.31%	33.8%	10.3%
Family Financial CU	MI	\$101,478,914	15,526	3	3.7%	5.0%	2.5%	13.6%	0.64%	0.02 %	0.47%	64.8%	11.0%
MemberFocus Community CU	MI	\$101,272,113	9,103	2	0.9%	6.3%	-3.2%	10.8%	0.87%	0.19%	0.47 %	33.4%	8.0%
Forest Area FCU	MI	\$99,766,773	11,317	5	2.5%	-1.4%	2.2%	14.5%	0.57%	0.62%	0.66%	54.3%	0.2%
HarborLight Credit Union	MI	\$99,626,270	10,235	1	4.2%	5.6%	-1.1%	10.4%	1.03%	0.14%	0.31%	59.5%	26.5%
Integra First FCU	MI	\$97,546,037	10,068	4	1.0%	3.9%	0.6%	8.9%	0.23%	0.09%	0.14%	54.6%	16.4%
Awakon FCU	MI	\$97,200,953	11,911	6	8.6%	20.8%	5.6%	9.6%	0.86%	0.45%	0.25%	68.7%	3.3%
The Local CU	MI	\$94,594,989	6,357	1	0.7%	29.6%	17.7%	14.3%	0.33%	0.08%	0.11%	49.2%	11.9%
Lakes Community CU	MI	\$94,273,215	9,705	3	5.0%	-5.9%	1.1%	10.8%	1.26%	0.27%	0.02%	65.6%	6.2%
Wayne Westland FCU	MI	\$91,467,044	11,076	1	6.6%	3.1%	0.3%	9.8%	1.23%	0.52%	0.02 %	45.2%	5.7%
River Valley CU	MI	\$90,724,068	11,312	3	5.6%	0.6%	-2.1%	7.8%	3.34%	0.76%	-1.92%	54.5%	7.8%
Catholic Vantage Financial FCU	MI	\$90,660,419	7,712	2	7.1%	25.8%	6.1%	7.9%	1.07%	0.47%	0.42%	60.0%	15.2%
Iron Mt Kingsford Community FCU	MI	\$89,449,873	11,881	3	2.2%	1.8%	-2.1%	13.8%	1.10%	0.47%	0.42%	48.8%	7.6%
FinancialEdge Community CU	MI	\$88,693,946	9,023	2	3.9%	2.9%	-0.6%	9.9%	0.87%	0.09%	0.50%	70.7%	16.8%
Ukrainian Future CU	MI	\$84,864,497	5,772	4	1.4%	-12.9%	-0.0%	12.3%	4.95%	0.38%	0.60%	39.0%	10.5%
Post Community CU	MI	\$84,378,619	7,358	6	1.1%	12.4%	-1.7%	11.8%	1.37%	0.10%	0.49%	89.1%	15.8%
Straits Area FCU	MI	\$82,628,263	12,559	3	8.4%	5.1%	3.3%	9.0%	1.65%	0.62%	0.43%	49.4%	6.8%
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Michigan Credit Union Financial Summary

					12-Month	12-Month	12-Month		Delinq	Net			Fixed Rate
					Asset	Loan	Member	Networth/	Loans/	Chg-offs/		Loans/	1st Mtgs.
Credit Union Name	State	Assets	Members	Branches	Growth	Growth	Growth	Assets	Loans	Avg Loans	ROA	Savings	Assets
Best Financial CU	MI	\$81,042,069	11,349	2	2.1%	2.8%	0.0%	21.2%	0.28%	0.22%	0.91%	63.1%	12.9%
Family First CU	MI	\$80,430,010	6,969	3	-2.6%	-11.3%	0.6%	9.5%	1.41%	1.53%	-0.20%	58.2%	13.3%
Lenco Credit Union	MI	\$77,625,218	6,993	2	9.8%	22.8%	1.2%	7.6%	0.35%	0.27%	0.72%	55.5%	16.9%
T&ICU	MI	\$73,967,854	3,911	2	1.6%	8.0%	-4.0%	18.7%	0.00%	0.01%	0.60%	43.0%	29.6%
Consumers Professional CU	MI	\$72,904,582	6,181	3	1.5%	1.7%	-3.0%	15.5%	0.50%	0.02%	0.67%	81.6%	9.0%
FME Federal Credit Union	MI	\$72,516,543	7,874	14	1.3%	-5.7%	-1.4%	12.6%	0.83%	0.37%	0.14%	47.9%	16.2%
Marquette Community FCU	MI	\$72,513,628	9,880	2	7.5%	0.1%	0.1%	8.2%	1.91%	0.49%	0.30%	41.2%	0.1%
South Central CU	MI	\$70,653,632	7,657	2	5.7%	9.5%	-2.3%	13.0%	1.35%	0.26%	0.20%	38.1%	3.6%
Besser CU	MI	\$70,377,844	8,256	2	5.9%	6.7%	1.7%	10.3%	1.22%	0.10%	0.92%	47.4%	11.1%
Michigan Tech EFCU	MI	\$70,216,502	8,120	2	8.5%	1.6%	-2.2%	8.4%	0.44%	0.02%	1.26%	60.0%	12.7%
Calcite CU	MI	\$67,604,438	9,082	3	10.0%	16.4%	5.9%	11.6%	0.76%	0.27%	1.01%	59.9%	12.1%
U P State CU	MI	\$67,463,307	9,233	5	34.4%	33.5%	40.4%	8.3%	0.82%	0.28%	0.86%	87.0%	6.9%
Great Lakes First FCU	MI	\$67,438,068	9,137	3	3.8%	4.1%	-1.6%	10.2%	1.59%	0.09%	0.29%	54.7%	4.4%
Birmingham-Bloomfield CU	MI	\$65,264,623	5,478	2	11.0%	67.0%	4.5%	7.4%	0.21%	-0.07%	0.38%	71.9%	15.9%
First General CU	MI	\$63,436,789	8,809	2	-3.9%	-13.0%	-9.6%	17.0%	2.16%	0.52%	-0.20%	69.4%	4.7%
Rivertown Community FCU	MI	\$63,135,379	7,974	2	-1.3%	14.8%	0.9%	15.1%	1.52%	1.12%	0.44%	77.8%	2.3%
Tahquamenon Area CU	MI	\$61,644,866	6,591	4	2.6%	-7.3%	-2.8%	10.5%	2.56%	0.01%	-0.23%	39.0%	4.1%
Total Community CU	MI	\$61,539,790	7,374	1	2.1%	13.0%	1.3%	7.7%	0.85%	0.14%	0.34%	35.3%	1.9%
Meijer CU	MI	\$61,281,604	11,092	2	2.5%	19.5%	-4.0%	10.3%	0.50%	0.29%	0.20%	71.8%	20.2%
FEDCom Credit Union	MI	\$60,609,806	7,656	3	3.7%	3.3%	63.0%	11.1%	0.86%	0.19%	0.37%	80.4%	6.5%
ABD FCU	MI	\$59,386,408	13,028	3	-2.0%	-6.4%	-6.5%	9.5%	2.49%	0.51%	0.04%	27.4%	4.6%
Shore To Shore Community FCU	MI	\$55,957,847	6,456	2	4.6%	1.2%	2.6%	7.7%	0.62%	0.42%	-0.07%	42.8%	4.5%
Muskegon Co-op FCU	MI	\$55,087,128	9,783	2	3.7%	3.2%	3.2%	12.9%	0.85%	0.51%	0.69%	88.6%	1.7%
Greater Niles Community FCU	MI	\$53,949,865	4,510	3	2.9%	1.1%	-3.6%	8.4%	0.01%	-0.02%	0.24%	75.3%	0.0%
Lincoln Park Community CU	MI	\$53,717,517	4,051	1	3.5%	-14.2%	-0.8%	16.4%	0.10%	0.04%	-0.42%	7.2%	1.7%
East Traverse Catholic FCU	MI	\$52,517,166	7,136	2	4.7%	20.0%	1.4%	8.5%	0.22%	0.23%	0.56%	83.5%	7.7%
Community Focus FCU	MI	\$51,345,915	4,612	2	-1.1%	2.4%	0.3%	15.7%	0.69%	0.14%	0.22%	34.6%	10.7%
Wexford Community CU	MI	\$50,842,510	9,594	2	4.1%	21.2%	4.0%	8.2%	0.76%	0.23%	0.69%	42.2%	4.8%
Muskegon Governmental EFCU	MI	\$48,418,415	5,429	2	3.3%	0.9%	-2.0%	10.9%	0.72%	0.43%	0.01%	42.4%	14.6%
Safe Harbor CU	MI	\$48,001,000	4,999	2	8.8%	19.0%	5.8%	9.1%	0.13%	0.10%	1.14%	67.8%	17.7%
Unity Credit Union	MI	\$47,022,139	5,339	2	0.9%	2.6%	-6.0%	16.2%	0.84%	0.18%	0.53%	29.9%	7.2%
Michigan Columbus FCU	MI	\$46,472,638	4,301	1	5.6%	3.9%	-10.1%	9.6%	0.66%	0.09%	1.45%	42.5%	19.4%
Lake Huron CU	MI	\$46,355,289	6,418	2	6.8%	11.8%	2.3%	10.0%	1.38%	0.69%	0.99%	90.0%	0.0%
Aeroquip CU	MI	\$44,919,915	4,215	2	0.5%	0.1%	-2.8%	14.4%	0.49%	-0.01%	-0.04%	62.4%	5.9%
Kent County CU	MI	\$44,411,218	5,599	3	6.6%	5.9%	-8.1%	9.5%	0.57%	0.25%	0.57%	41.7%	2.2%
Limestone FCU	MI	\$44,229,197	4,196	1	4.2%	2.7%	1.1%	11.7%	0.77%	0.51%	0.72%	97.3%	13.0%
Community First Federal Credit Union	MI	\$43,365,050	8,066	3	20.7%	25.5%	8.9%	7.3%	1.15%	0.18%	1.94%	103.7%	0.7%
Metro North FCU	MI	\$42,751,529	6,001	2	8.4%	8.0%	-0.7%	8.3%	0.79%	0.13%	0.28%	61.2%	7.8%
Rogue River Community CU	MI	\$41,442,570	5,873	1	4.1%	-9.8%	-4.3%	9.3%	1.00%	0.37%	1.04%	39.9%	7.5%
GR Consumers CU	MI	\$41,078,471	3,667	2	4.4%	1.0%	-7.4%	15.4%	0.16%	0.32%	0.24%	33.6%	4.3%
Credit Union Plus	MI	\$41,070,327	5,136	3	5.6%	10.2%	-5.1%	10.5%	3.23%	-0.11%	0.48%	59.4%	8.1%
Country Heritage CU	MI	\$39,827,536	1,550	1	6.9%	0.7%	-3.5%	15.5%	0.03%	-0.02%	1.53%	78.4%	39.7%
Washtenaw FCU	MI	\$39,641,678	6,430	2	2.0%	2.2%	-0.4%	8.0%	1.34%	1.00%	-0.84%	53.8%	17.9%
Western Districts Members Credit Union	MI	\$39,539,045	3,324	2	6.0%	6.2%	-2.2%	18.3%	0.04%	-0.03%	0.25%	44.7%	12.1%
Baraga County FCU	MI	\$35,402,486	5,196	2	9.3%	-3.2%	-2.5%	8.6%	0.31%	0.21%	0.13%	35.0%	2.1%
Saginaw County ECU	MI	\$35,395,630	3,106	1	6.2%	1.9%	-0.9%	8.4%	0.82%	0.05%	0.38%	50.7%	14.6%
Upper Michigan Community CU	MI	\$34,368,240	4,487	2	5.2%	0.8%	0.6%	7.6%	0.95%	0.26%	0.12%	69.4%	4.4%
Southeast Michigan State EFCU	MI	\$34,308,570	4,145	1	3.1%	2.7%	-15.2%	10.9%	3.04%	1.27%	0.30%	31.2%	1.6%
One Detroit CU	MI	\$33,430,190	11,291	4	8.4%	15.6%	18.2%	12.4%	1.61%	1.43%	1.70%	87.6%	12.8%
Allegan Community FCU	MI	\$33,092,825	6,094	1	7.2%	9.2%	-5.6%	11.8%	1.46%	0.54%	0.24%	54.0%	6.2%
Auto Owners Associates CU	MI	\$32,549,285	3,133	1	2.1%	1.9%	-0.8%	11.8%	0.01%	-0.16%	0.36%	27.1%	0.0%
Grand Trunk Battle Creek EFCU	MI	\$31,831,656	3,022	1	1.5%	-0.4%	-0.5%	15.3%	0.90%	0.28%	0.40%	54.1%	6.7%
Detour Drummond Comm CU	MI	\$31,674,977	2,147	2	-1.2%	4.4%	-1.5%	11.8%	1.86%	-0.12%	1.19%	60.4%	19.1%
Tri-Cities CU	MI	\$31,449,451	4,226	1	5.9%	7.6%	-1.5%	9.5%	0.31%	-0.08%	0.74%	41.0%	9.5%
Generations Family FCU	MI	\$31,359,847	3,632	3	0.0%	-0.9%	-1.1%	11.1%	0.87%	0.31%	-0.17%	38.7%	5.6%
Gratiot Community CU	MI	\$31,265,727	5,910	2	7.0%	10.9%	0.2%	8.7%	0.19%	0.01%	0.58%	61.8%	15.8%
Port City FCU	MI	\$29,740,458	3,190	1	2.2%	-2.3%	-0.6%	13.2%	0.08%	0.08%	0.14%	44.2%	23.4%

Second Quarter 2016

Michigan Credit Union Financial Summary

					12-Month	12-Month	12-Month		Deling	Net			Fixed Rate
					Asset	Loan	Member	Networth/	Loans/	Chg-offs/		Loans/	1st Mtgs.
Credit Union Name	State	Assets	Members	Branches	Growth	Growth	Growth	Assets	Loans	Avg Loans	ROA	Savings	Assets
Chippewa County CU	MI	\$29,591,882	3,520	2	3.4%	5.5%	-8.5%	10.8%	4.15%	0.27%	0.03%	72.9%	2.3%
First United CU	MI	\$29,236,105	4,780	1	6.7%	11.9%	-1.1%	10.5%	0.86%	0.49%	1.18%	85.4%	19.2%
First Area CU	MI	\$28,671,901	3,895	2	-0.7%	2.0%	-0.5%	11.7%	0.30%	0.47%	0.29%	75.2%	10.2%
Riverview Community FCU	MI	\$28,660,441	3,675	2	8.7%	2.1%	-0.2%	8.7%	0.02%	0.37%	0.66%	55.6%	12.9%
Credit Union Advantage	MI	\$28,042,575	2,945	2	0.5%	-1.6%	-1.6%	11.3%	1.98%	0.29%	0.26%	38.2%	8.7%
Lakeshore FCU	MI	\$26,939,485	2,828	1	4.2%	1.6%	-0.6%	15.0%	0.20%	0.05%	0.38%	46.9%	20.9%
Chiropractic FCU	MI	\$26,165,923	2,780	2	0.7%	5.6%	-0.2%	14.8%	1.04%	0.13%	0.21%	73.0%	4.3%
Jackson Community FCU	MI	\$25,556,174	4,784	1	2.4%	15.6%	-3.5%	13.1%	0.63%	0.03%	0.53%	79.9%	2.0%
Manistique FCU	MI	\$25,125,858	3,291	1	1.6%	3.9%	-1.5%	9.2%	1.15%	0.20%	0.09%	54.0%	21.2%
Valley State CU	MI	\$24,868,084	3,106	1	0.5%	-2.6%	4.5%	9.4%	12.90%	1.95%	-2.41%	69.3%	7.2%
Parkway FCU	MI	\$24,548,736	3,929	1	1.8%	-5.4%	-5.5%	10.5%	1.41%	0.59%	-0.50%	46.0%	24.1%
International UAW FCU	MI	\$24,205,652	3,052	1	0.7%	-4.4%	-3.9%	10.4%	0.70%	0.32%	0.15%	28.7%	13.4%
Thornapple CU	MI	\$23,848,338	4,940	2	19.9%	31.1%	6.4%	9.0%	0.73%	0.25%	1.21%	89.7%	19.6%
Thunder Bay Area CU	MI	\$23,625,611	2,944	1	4.4%	16.4%	-2.7%	9.2%	0.24%	0.09%	0.16%	60.8%	14.9%
Alpena Community CU	MI	\$22,978,862	2,763	1	10.8%	0.2%	-7.9%	8.4%	0.54%	0.02%	0.34%	51.4%	17.7%
Settlers FCU	MI	\$22,968,513	3,444	2	14.0%	16.0%	2.5%	9.5%	1.28%	2.19%	-0.29%	75.3%	0.3%
Newaygo County Service ECU	MI	\$22,790,769	3,046	0	3.2%	1.1%	-1.8%	8.0%	0.55%	0.16%	0.35%	45.4%	2.7%
Lansing Postal Community CU	MI	\$22,242,050	2,852	1	-0.3%	-0.5%	-1.2%	12.1%	0.32%	0.22%	0.14%	57.2%	15.3%
Tandem FCU	MI	\$22,174,916	2,964	1	0.6%	8.6%	1.3%	19.1%	1.09%	0.20%	-0.01%	35.1%	4.2%
Belle River Community CU	MI	\$20,939,409	2,202	1	-0.1%	-6.8%	-4.8%	8.7%	0.21%	0.09%	0.18%	29.8%	13.1%
Construction FCU	MI	\$20,658,988	2,071	1	-6.6%	-3.1%	-12.4%	15.5%	0.03%	0.00%	0.87%	53.3%	33.5%
Northern United FCU	MI	\$20,090,950	2,930	1	-1.7%	-4.8%	-4.6%	15.0%	0.35%	0.22%	0.15%	54.1%	5.3%
Kenowa Community FCU	MI	\$19,838,069	2,832	1	4.0%	3.7%	1.0%	13.1%	0.57%	0.49%	0.21%	67.2%	16.5%
Flagship Community FCU	MI	\$19,656,516	3,338	1	16.1%	24.0%	-1.5%	6.8%	0.88%	0.08%	0.86%	93.0%	41.9%
Battle Creek Area Community FCU	MI	\$18,998,264	2,027	1	-0.4%	-6.7%	4.1%	17.7%	0.37%	0.02%	-0.01%	26.5%	3.2%
Farm Bureau Family CU Tradewinds CU	MI	\$18,857,922	1,745	1	10.2%	1.0%	-0.4%	8.5%	0.14%	0.01%	0.39%	46.7%	0.0%
	MI	\$18,547,622	2,604	1	3.2%	14.3%	-4.5%	7.1%	0.56%	-0.01%	-0.44%	37.1%	0.0%
Gogebic County FCU	MI	\$18,409,570	4,045	1	9.6%	1.0%	3.6%	9.3%	1.26%	0.61%	0.57%	42.6%	0.0%
Shoreline Federal Credit Union Northwest Consumers FCU	MI	\$18,203,540	2,702	1	11.7%	-13.7% 3.6%	-4.5% 5.6%	8.9%	0.56% 5.25%	0.56%	1.05% 0.82%	40.1% 86.4%	15.4%
	MI	\$17,947,285 \$17,430,050	2,614 1,729	1	1.5% 0.9%	-14.2%	-1.9%	11.6% 7.2%	0.09%	1.00% 1.29%	-0.02%	30.1%	5.1% 3.6%
Warren Municipal FCU GraCo FCU	MI	\$17,430,950 \$17,200,007	3,128	1	5.6%	7.4%	0.6%	7.2%	0.09%	0.13%	0.34%	44.8%	0.0%
	MI	\$17,209,907 \$17,100,336	2,561	1			-0.1%	8.5%	4.09%		0.34%	54.6%	
Dowagiac Area FCU Michigan Coastal Credit Union	MI	\$17,190,326 \$16,827,326	3,567	1	1.2% 3.9%	1.4% 11.9%	2.6%	9.8%	1.43%	0.21% 0.71%	0.28%	107.5%	22.8% 21.1%
United Churches CU	MI	\$16,262,328	1,812	1	-4.4%	6.5%	-4.7%	7.9%	0.04%	-0.06%	0.50%	31.8%	2.9%
United VIP CU	MI	\$15,841,603	1,907	1	-4.4 %	-3.2%	-7.4%	10.3%	1.38%	-0.00%	-0.20%	13.0%	1.9%
Teamsters CU	MI	\$14,198,123	2,347	0	6.3%	-5.2%	-7.4%	12.0%	0.34%	0.97%	-0.20%	33.3%	0.1%
Gabriels Community CU	MI	\$14,089,675	1,507	0	-2.1%	3.0%	1.8%	11.5%	0.69%	0.53%	0.75%	77.2%	24.3%
Montcalm Public ECU	MI	\$13,717,689	1,872	1	4.8%	7.2%	-5.5%	17.8%	2.22%	0.07%	0.93%	42.0%	0.0%
Unified Communities FCU	MI	\$13,612,323	3,450	1	7.7%	0.9%	-7.9%	8.5%	0.12%	0.35%	3.63%	60.6%	17.5%
Blue Water FCU	MI	\$13,355,679	1,403	0	-2.0%	7.4%	-1.8%	18.8%	0.08%	0.40%	0.19%	82.1%	6.0%
SB Community FCU	MI	\$12,743,391	1,924	1	-2.3%	5.2%	6.1%	8.7%	0.66%	0.36%	0.07%	82.1%	20.6%
Sterling Heights Community FCU	MI	\$12,678,339	1,452	0	-4.3%	11.0%	-20.2%	11.7%	0.03%	2.31%	-2.55%	45.2%	13.2%
ATL Federal Credit Union	MI	\$12,633,427	1,874	1	-2.9%	10.9%	3.9%	11.0%	0.70%	2.06%	-0.70%	67.3%	10.9%
Electrical Workers Local 58 CU	MI	\$11,402,593	2,212	0	-8.4%	0.6%	-1.9%	13.5%	0.00%	-0.08%	0.18%	46.2%	0.0%
Frankfort Community FCU	MI	\$11,287,290	1,713	0	5.4%	17.2%	-5.7%	14.0%	0.94%	0.21%	0.13%	50.6%	0.0%
Muskegon St Joseph FCU	МІ	\$10,794,340	1,451	1	3.8%	9.7%	-0.6%	14.9%	2.95%	-0.84%	0.93%	64.1%	18.2%
Federal Employees of Chippewa Cnty CU	MI	\$10,549,836	1,569	1	2.2%	11.2%	1.8%	8.4%	0.09%	0.04%	0.54%	95.0%	0.0%
Great Lakes Members CU	MI	\$9,801,669	1,260	1	-2.4%	38.3%	-19.4%	28.3%	0.00%	0.04%	-1.35%	69.1%	14.3%
Menominee Area CU	MI	\$9,200,621	1,414	1	4.7%	2.5%	-3.5%	16.2%	1.33%	0.10%	-0.07%	51.8%	0.0%
Eastpointe Community CU	MI	\$9,180,324	1,797	1	-3.0%	3.9%	-39.0%	8.8%	0.14%	0.16%	0.52%	48.6%	0.0%
Bi-County PTC FCU	MI	\$8,727,228	1,270	1	1.6%	-3.6%	-18.0%	8.7%	0.21%	1.64%	-2.87%	56.0%	3.7%
Tower Family CU	MI	\$8,539,813	1,115	0	7.9%	3.7%	-0.7%	8.6%	2.07%	0.07%	-0.15%	27.5%	0.0%
Westacres CU	MI	\$7,865,131	726	1	-6.2%	-8.9%	-4.3%	11.2%	0.40%	0.00%	0.10%	31.7%	5.6%
Chatham Eben Co-Op FCU	MI	\$7,789,672	1,471	1	6.1%	-4.0%	-8.5%	9.6%	0.10%	1.03%	0.56%	55.7%	0.0%
Torch Lake FCU	MI	\$7,106,401	2,060	2	-1.4%	4.7%	-4.1%	9.6%	0.26%	0.32%	-0.37%	67.6%	1.3%
Rock Community FCU	MI	\$6,603,764	1,023	1	8.2%	2.1%	-17.1%	8.5%	2.23%	0.00%	0.51%	34.9%	1.0%
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Second Quarter 2016

Michigan Credit Union Financial Summary

Data as of June 2016

					12-Month	12-Month	12-Month		Delinq	Net			Fixed Rate
					Asset	Loan	Member	Networth/	Loans/	Chg-offs/		Loans/	1st Mtgs.
Credit Union Name	State	Assets	Members	Branches	Growth	Growth	Growth	Assets	Loans	Avg Loans	ROA	Savings	Assets
Mason County School ECU	MI	\$6,016,511	698	1	3.4%	7.2%	-2.8%	18.0%	0.05%	0.00%	0.31%	33.7%	0.0%
Lake Superior CU	MI	\$5,998,477	1,208	1	14.2%	9.0%	0.2%	8.3%	0.84%	0.16%	-0.08%	44.6%	0.0%
West Michigan Postal Service FCU	MI	\$5,975,155	855	1	2.8%	6.3%	-0.2%	8.3%	1.20%	0.07%	0.70%	77.0%	0.0%
Manistee FCU	MI	\$5,120,423	1,350	1	2.4%	3.7%	2.4%	6.2%	0.00%	0.00%	-0.85%	47.0%	0.0%
Latvian Heritage FCU	MI	\$4,973,925	635	3	-7.4%	-16.6%	-4.7%	5.7%	5.78%	0.09%	1.01%	69.6%	0.0%
Harbor Beach Community FCU	MI	\$4,309,376	723	1	4.1%	9.0%	-3.0%	11.2%	2.60%	-0.05%	-0.09%	31.2%	0.0%
Four Flags Area CU	MI	\$3,943,269	882	1	6.4%	20.3%	2.0%	11.5%	1.66%	0.18%	0.31%	75.5%	0.0%
Owosso WBC FCU	MI	\$3,420,189	987	0	-0.3%	3.7%	-2.9%	17.7%	1.22%	1.04%	0.19%	83.0%	0.1%
Kalamazoo Building Trades CU	MI	\$3,051,676	638	1	1.2%	16.0%	-3.2%	12.9%	0.21%	0.04%	-1.95%	54.2%	0.0%
Muskegon Patternmakers FCU	MI	\$3,040,432	453	0	-6.5%	6.9%	-4.2%	28.9%	0.00%	0.06%	-0.35%	65.2%	0.0%
Christopher CU	MI	\$2,277,583	452	0	2.0%	-10.4%	-5.8%	9.8%	0.00%	0.00%	0.14%	13.0%	0.0%
IM Detroit District CU	MI	\$1,483,881	375	0	8.8%	-25.2%	-1.6%	17.0%	6.47%	0.00%	0.75%	3.8%	0.0%
Ann Arbor Postal FCU	MI	\$1,025,608	251	1	0.5%	-5.7%	-3.8%	29.6%	0.00%	0.00%	0.21%	64.4%	0.0%
Eddy Paper ECU	MI	\$704,641	192	0	1.2%	7.5%	-1.5%	14.2%	5.80%	1.77%	-0.19%	73.2%	0.0%
Greater Christ Baptist Church CU	MI	\$697,177	402	1	2.7%	-11.5%	0.5%	24.5%	8.63%	-0.10%	-2.10%	33.6%	0.0%
Bethel Baptist Church East CU	MI	\$589,053	283	1	-5.4%	-18.9%	-3.7%	13.2%	0.00%	0.00%	0.65%	20.5%	0.0%
Community Promise FCU	MI	\$467,274	463	1	13.8%	94.9%	46.1%	14.7%	3.65%	3.74%	6.30%	67.0%	0.0%
Dennison FCU	MI	\$355,092	193	1	-9.9%	-13.0%	2.1%	16.7%	11.11%	0.00%	0.96%	55.8%	0.0%
Grtr New Mt Moriah Bapt Church CU	MI	\$305,534	205	1	1.8%	-0.2%	-3.8%	57.2%	14.49%	1.58%	-0.31%	147.9%	0.0%
New Rising Star FCU	MI	\$113,788	129	0	2.6%	-14.8%	-7.2%	11.9%	4.73%	0.00%	-0.49%	20.7%	0.0%
Medians		\$68,910,470	7,685	2	4.3%	5.4%	0.2%	10.8%	0.75%	0.25%	0.43%	60.8%	10.2%
By Asset Size		Number of Insts.											
\$5 million and less		16	7,263	12	0.0%	2.0%	-0.4%	14.8%	2.75%	0.31%	0.10%	55.0%	0.0%
\$5 to \$10 million		13	16,247	13	2.3%	4.9%	-12.1%	12.1%	0.60%	0.33%	-0.29%	49.6%	2.4%
\$10 to \$20 million		26	59,385	20	2.7%	5.4%	-1.6%	10.7%	1.16%	0.45%	0.34%	55.2%	9.7%
\$20 to \$50 million		51	212,863	81	4.6%	5.8%	-1.2%	11.2%	1.15%	0.34%	0.45%	56.9%	11.0%
\$50 to \$100 million		42	355,072	122	4.2%	7.0%	1.7%	11.2%	1.06%	0.32%	0.31%	57.2%	9.7%
\$100 to \$250 million		52	843,033	217	7.0%	9.6%	2.6%	11.0%	0.85%	0.36%	0.61%	65.7%	12.9%
\$250 million+		48	3,467,544	593	9.4%	12.4%	5.2%	11.7%	0.61%	0.38%	1.00%	76.4%	19.2%

Source: NCUA and CUNA E&S. Net chargeoff and ROA data is year-to-date annualized. ROA is net income in basis points of average assets. Summary data by asset size is reported as medians.

Michigan Credit Union Profile

Second Quarter 2016

Overview: State Trends by City

Demographic Information State Total Alpena Detroit Filt State St		MI Michigan Credit Unions by City								
Number of CUs 248	Danie week in Information	Otata Tatal	Almana	Defue!t	Files		Laurdian	Mannestta	Marshaman	
Assets per CU (\$\text{ mil} \) 620,5 110,2 510 431.1 547.7 150.6 116.1 39.5 174.6						•				
Median assets (\$\text{\$\text{im}\$)										
Total assets (S mil)	, , ,									
Total lorans (S mil)										
Total surplus funds (\$ mil)										
Total savings (S mil) Total memberships (thousands) Total assets Total	, ,									
Total assets Tota	. , ,									
Total lassets										
Total surplus funds	Growth Rates									
Total savinglus funds	Total assets	7.8	5.0	-3.1	-31.7	16.1	-56.7	6.7	3.4	7.3
Total aswings 7.6 4.6 -3.8 -30.3 16.8 -57.1 6.7 2.9 7.6 Total memberships 3.1 0.5 -0.7 -37.4 94 5.49 1.9 0.5 -6.7 % CUs with increasing assets 87.9 100.0 70.0 100.0 90.0 75.0 100.0 90.0 100.0	Total loans	11.1	8.8	14.9	-32.0	16.0	-61.5	4.1	3.3	14.9
Total memberships 3.1 0.5 0.7 3.74 9.4 5.49 1.99 0.5 6.77 6.00 0.00	Total surplus funds	1.8	1.9	-10.7	-32.7	15.4	-37.5	7.8	3.9	-12.3
## CLUs with increasing assets 87.9 100.0 70.0 100.0 90.0 75.0 100.0 90.0 100.0	Total savings		4.6		-30.3			6.7	2.9	
Famings	·									
Vield on total assets 339	% CUs with increasing assets	87.9	100.0	70.0	100.0	90.0	75.0	100.0	90.0	100.0
Dividend/Interest cost of assets 39 29 32 19 76 36 25 39 23 Net interest margin 300 237 278 287 247 343 283 303 356 Fee & Other income * 155 90 121 143 258 175 101 173 144 Operating expense 338 226 343 360 328 425 278 394 397 Loss Provisions 28 20 15 21 2 24 41 11 20 19 Net Income (ROA) with Stab Exp 88 81 39 48 174 49 95 63 84 Net Income (ROA) with Stab Exp 88 81 39 48 174 49 95 63 84 Net Income (ROA) with Outstab Exp 88 81 39 48 174 49 95 63 84 Net Income (ROA) with Whoth Stab Exp 88 81 39 48 174 49 95 63 84 Net Income (ROA) with Positive ROA 84.3 100.0 60.0 100.0 100.0 100.0 100.0 100.0 Capital Adequacy Net worth/assets 11.5 10.3 18.0 12.6 12.0 10.8 12.6 15.2 11.6 % CUs with PWY > 7% of assets 98.0 100.0 100.0 90.0 100.0 100.0 100.0 Asset Quality Delinquencies (60+ day \$)/loans (%) 0.68 0.56 0.77 0.91 0.15 1.11 0.85 0.67 0.67 Net chargeoff/saverage loans (%) 0.44 0.30 0.57 0.48 0.08 0.81 0.21 0.30 0.25 Total borrower-bankruptices 9,310 42 116 386 476 488 10 56 106 Bankruptices per CU 37.5 8.4 11.6 128.7 47.6 58.5 5.0 5.6 26.5 Bankruptices per 1000 members 1.9 0.8 2.6 3.2 1.2 3.5 0.4 1.0 1.2 Asset/Liability Management Loans/saving 72.9 50.9 38.7 59.6 92.9 72.2 54.6 67.0 82.2 Loans/savestes 37.5 23.1 37.3 28.0 50.1 29.8 34.9 24.2 35.4 Net Long-term asset/sasets 37.5 23.1 37.3 28.0 50.1 29.8 34.9 24.2 35.4 Net Long-term asset/sasets 37.5 23.1 37.3 28.0 50.1 29.8 34.9 24.2 35.4 Members/potential members (%) 59 52 44 65 56 59 61 53 55 Members/potential members (%) 59 52 44 65 56 59 61 53 55 Members/potenti										
Net interest margin 300 237 278 287 247 343 283 303 356 Fee & other income * 155 90 121 143 258 175 101 173 144 Operating expense 338 226 343 360 328 425 278 394 397 Loss Provisions 28 20 15 21 2 44 11 20 19 Net Income (ROA) with Stab Exp 88 81 39 48 174 49 95 63 84 Net Income (ROA) without Stab Exp 88 81 39 48 174 49 95 63 84 Net Income (ROA) without Stab Exp 88 81 39 48 174 49 95 63 84 Net Income (ROA) without Stab Exp 88 81 39 48 174 49 95 63 84 Net Income (ROA) without Stab Exp 88 81 39 48 174 49 95 63 84 Net Income (ROA) without Stab Exp 88 81 39 48 174 49 95 63 84 Net Income (ROA) without Stab Exp 88 81 39 48 174 49 95 63 84 Net Income (ROA) without Stab Exp 88 81 39 48 174 49 95 63 84 Net Income (ROA) without Stab Exp 88 81 81 81 81 81 81 8										
Fee & Other income										
Operating expense										
Loss Provisions 28 20 15 21 2 44 11 20 19 Net Income (ROA) with Stab Exp 88 81 39 48 174 49 95 63 84 861 88 81 39 48 174 49 95 63 84 861 862 862 862 863 864 863 864 864 865										
Net Income (ROA) with Stab Exp 88										
Net Income (ROA) without Stab Exp										
Record R	` ,									
Net worth/assets 11.5 10.3 18.0 12.6 12.0 10.8 12.6 15.2 11.6 % CUs with NW > 7% of assets 98.0 100.0 100.0 100.0 90.0 100.0										
Net worth/assets	<u> </u>									
Name		11.5	10.3	18.0	12.6	12.0	10.8	12.6	15.2	11.6
Delinquencies (60+ day \$)/loans (%)	% CUs with NW > 7% of assets				100.0				100.0	
Net chargeoffs/average loans (%)	Asset Quality									
Total borrower-bankruptcies 9,310 42 116 386 476 468 10 56 106 Bankruptcies per CU 37.5 8.4 11.6 128.7 47.6 58.5 5.0 5.6 26.5 Bankruptcies per CU 0.8 2.6 3.2 1.2 3.5 0.4 1.0 1.2 Asset/Liability Management Loans/savings 72.9 50.9 38.7 59.6 92.9 72.2 54.6 67.0 82.2	Delinquencies (60+ day \$)/loans (%)	0.68	0.56	0.77	0.91	0.15	1.11	0.85	0.67	0.67
Bankruptcies per CU 37.5 8.4 11.6 128.7 47.6 58.5 5.0 5.6 26.5 Bankruptcies per 1000 members 1.9 0.8 2.6 3.2 1.2 3.5 0.4 1.0 1.2 Asset/Liability Management Loans/assets 61.8 45.3 31.2 51.4 72.7 62.8 46.9 56.0 71.4 Net Long-term assets/assets 37.5 23.1 37.3 28.0 50.1 29.8 34.9 24.2 35.4 Liquid assets/assets 11.2 29.1 20.7 8.9 12.9 14.8 15.5 18.2 7.2 Core deposits/shares & borrowings 44.0 50.0 73.4 50.1 15.3 40.9 42.9 44.4 54.8 Productivity Members/potential members (%) 2 34 4 1 3 1 6 3 1 Borrowers/members (%) 59 52 44 65	Net chargeoffs/average loans (%)	0.44	0.30	0.57	0.48	0.08	0.81	0.21	0.30	0.25
Asset/Liability Management	Total borrower-bankruptcies	9,310	42		386		468			106
Loans/savings 72.9 50.9 38.7 59.6 92.9 72.2 54.6 67.0 82.2	·									
Loans/savings 72.9 50.9 38.7 59.6 92.9 72.2 54.6 67.0 82.2 Loans/assets 61.8 45.3 31.2 51.4 72.7 62.8 46.9 56.0 71.4 Net Long-term assets/assets 37.5 23.1 37.3 28.0 50.1 29.8 34.9 24.2 35.4 Liquid assets/assets 11.2 29.1 20.7 8.9 12.9 14.8 15.5 18.2 7.2 Core deposits/shares & borrowings 44.0 50.0 73.4 50.1 15.3 40.9 42.9 44.4 54.8 Productivity Members/potential members (%) 2 34 4 1 3 1 6 3 1 Borrowers/members (%) 59 52 44 65 56 59 61 53 55 Members/FTE 353 386 394 344 295 361 409 413 <td< td=""><td>Bankruptcies per 1000 members</td><td>1.9</td><td>8.0</td><td>2.6</td><td>3.2</td><td>1.2</td><td>3.5</td><td>0.4</td><td>1.0</td><td>1.2</td></td<>	Bankruptcies per 1000 members	1.9	8.0	2.6	3.2	1.2	3.5	0.4	1.0	1.2
Loans/assets 61.8 45.3 31.2 51.4 72.7 62.8 46.9 56.0 71.4 Net Long-term assets/assets 37.5 23.1 37.3 28.0 50.1 29.8 34.9 24.2 35.4 Liquid assets/assets 11.2 29.1 20.7 8.9 12.9 14.8 15.5 18.2 7.2 Core deposits/shares & borrowings 44.0 50.0 73.4 50.1 15.3 40.9 42.9 44.4 54.8 Productivity Members/potential members (%) 2 34 4 1 3 1 6 3 1 Borrowers/members (%) 59 52 44 65 56 59 61 53 55 Members/FTE 353 386 394 344 295 361 409 413 373 Average shares/member (\$) 9,347 9,884 9,052 9,241 10,833 7,744 8,943 5,616										
Net Long-term assets/assets 37.5 23.1 37.3 28.0 50.1 29.8 34.9 24.2 35.4 Liquid assets/assets 11.2 29.1 20.7 8.9 12.9 14.8 15.5 18.2 7.2 Core deposits/shares & borrowings 44.0 50.0 73.4 50.1 15.3 40.9 42.9 44.4 54.8 Productivity Members/potential members (%) 2 34 4 1 3 1 6 3 1 Borrowers/members (%) 59 52 44 65 56 59 61 53 55 Members/FTE 353 386 394 344 295 361 409 413 373 Average shares/member (\$) 9,347 9,884 9,052 9,241 10,833 7,744 8,943 5,616 6,622 Average loan balance (\$) 11,579 9,728 7,985 8,417 18,072 9,439 7,995	<u> </u>									
Liquid assets/assets 11.2 29.1 20.7 8.9 12.9 14.8 15.5 18.2 7.2 Core deposits/shares & borrowings 44.0 50.0 73.4 50.1 15.3 40.9 42.9 44.4 54.8 Productivity Members/potential members (%) 2 34 4 1 3 1 6 3 1 Borrowers/members (%) 59 52 44 65 56 59 61 53 55 Members/FTE 353 386 394 344 295 361 409 413 373 Average shares/member (\$) 9,347 9,884 9,052 9,241 10,833 7,744 8,943 5,616 6,622 Average loan balance (\$) 11,579 9,728 7,985 8,417 18,072 9,439 7,995 7,112 9,804 Employees per million in assets 0.26 0.23 0.23 0.27 0.25 0.31 0.23 <td></td>										
Core deposits/shares & borrowings 44.0 50.0 73.4 50.1 15.3 40.9 42.9 44.4 54.8 Productivity Members/potential members (%) 2 34 4 1 3 1 6 3 1 Borrowers/members (%) 59 52 44 65 56 59 61 53 55 Members/FTE 353 386 394 344 295 361 409 413 373 Average shares/member (\$) 9,347 9,884 9,052 9,241 10,833 7,744 8,943 5,616 6,622 Average loan balance (\$) 11,579 9,728 7,985 8,417 18,072 9,439 7,995 7,112 9,804 Employees per million in assets 0.26 0.23 0.23 0.27 0.25 0.31 0.23 0.36 0.35 Structure Fed CUs w/ single-sponsor 2.8 0.0 0.0 0.0	=									
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Members/potential members (%) 2 34 4 1 3 1 6 3 1 Borrowers/members (%) 59 52 44 65 56 59 61 53 55 Members/FTE 353 386 394 344 295 361 409 413 373 Average shares/member (\$) 9,347 9,884 9,052 9,241 10,833 7,744 8,943 5,616 6,622 Average loan balance (\$) 11,579 9,728 7,985 8,417 18,072 9,439 7,995 7,112 9,804 Employees per million in assets 0.26 0.23 0.23 0.27 0.25 0.31 0.23 0.36 0.35 Structure Fed CUs w/ single-sponsor 2.8 0.0 0.0 0.0 0.0 0.0 0.0 10.0 0.0 Fed CUs w/ community charter 20.6 0.0 0.0 0.0 0.0 0.0 0.0	· · · · · · · · · · · · · · · · · · ·	44.0	50.0	73.4	50.1	10.5	40.9	42.9	44.4	54.0
Borrowers/members (%) 59 52 44 65 56 59 61 53 55 Members/FTE 353 386 394 344 295 361 409 413 373 Average shares/member (\$) 9,347 9,884 9,052 9,241 10,833 7,744 8,943 5,616 6,622 Average loan balance (\$) 11,579 9,728 7,985 8,417 18,072 9,439 7,995 7,112 9,804 Employees per million in assets 0.26 0.23 0.23 0.27 0.25 0.31 0.23 0.36 0.35 Structure Fed CUs w/ single-sponsor 2.8 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 10.0 0.0		2	3/	1	1	3	1	6	3	1
Members/FTE 353 386 394 344 295 361 409 413 373 Average shares/member (\$) 9,347 9,884 9,052 9,241 10,833 7,744 8,943 5,616 6,622 Average loan balance (\$) 11,579 9,728 7,985 8,417 18,072 9,439 7,995 7,112 9,804 Employees per million in assets 0.26 0.23 0.23 0.27 0.25 0.31 0.23 0.36 0.35 Structure Fed CUs w/ single-sponsor 2.8 0.0 0.0 0.0 0.0 0.0 0.0 10.0 0.0 Fed CUs w/ community charter 20.6 0.0 0.0 0.0 0.0 0.0 50.0 30.0 25.0 Other Fed CUs 14.1 0.0 20.0 0.0 10.0 0.0 0.0 40.0 25.0	. ,									
Average shares/member (\$) 9,347 9,884 9,052 9,241 10,833 7,744 8,943 5,616 6,622 Average loan balance (\$) 11,579 9,728 7,985 8,417 18,072 9,439 7,995 7,112 9,804 Employees per million in assets 0.26 0.23 0.23 0.27 0.25 0.31 0.23 0.36 0.35 Structure Fed CUs w/ single-sponsor 2.8 0.0 0.0 0.0 0.0 0.0 0.0 10.0 0.0 Fed CUs w/ community charter 20.6 0.0 0.0 0.0 0.0 0.0 50.0 30.0 25.0 Other Fed CUs 14.1 0.0 20.0 0.0 10.0 0.0 0.0 40.0 25.0	* *									
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Employees per million in assets 0.26 0.23 0.23 0.27 0.25 0.31 0.23 0.36 0.35 Structure Fed CUs w/ single-sponsor 2.8 0.0 0.0 0.0 0.0 0.0 0.0 10.0 0.0 Fed CUs w/ community charter 20.6 0.0 0.0 0.0 0.0 50.0 30.0 25.0 Other Fed CUs 14.1 0.0 20.0 0.0 10.0 0.0 0.0 40.0 25.0										
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Fed CUs w/ single-sponsor 2.8 0.0 0.0 0.0 0.0 0.0 10.0 0.0 Fed CUs w/ community charter 20.6 0.0 0.0 0.0 0.0 0.0 50.0 30.0 25.0 Other Fed CUs 14.1 0.0 20.0 0.0 10.0 0.0 0.0 40.0 25.0										
Fed CUs w/ community charter 20.6 0.0 0.0 0.0 0.0 50.0 30.0 25.0 Other Fed CUs 14.1 0.0 20.0 0.0 10.0 0.0 40.0 25.0		2.8	0.0	0.0	0.0	0.0	0.0	0.0	10.0	0.0
Other Fed CUs 14.1 0.0 20.0 0.0 10.0 0.0 40.0 25.0	_ · · · · · · · · · · · · · · · · · · ·									
CUs state chartered 62.5 100.0 80.0 100.0 90.0 100.0 50.0 20.0 50.0		14.1								
	CUs state chartered	62.5	100.0	80.0	100.0	90.0	100.0	50.0	20.0	50.0

Earnings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to significant seasonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA FOIA file.

Portfolio: State Trends by City

	MI	MI Michigan Credit Unions by City								
					Grand				Traverse	
Growth Rates	State Total	Alpena	Detroit	Flint	Rapids	Lansing	Marquette	Muskegon	City	
Credit cards	5.7%	23.1%	-1.9%	-36.3%	5.3%	-58.6%	2.6%	5.9%	-4.3%	
Other unsecured loans	8.8%	25.4%	2.5%	-51.2%	9.0%	-53.6%	3.1%	8.7%	-5.8%	
New automobile	14.0%	4.7%	33.9%	-23.7%	2.4%	-38.6%	-8.4%	-0.3%	-5.6%	
Used automobile	14.8%	18.9%	4.4%	-21.1%	20.3%	-42.5%	1.1%	5.7%	27.2%	
First mortgage	7.7%	-0.1%	32.4%	-54.5%	14.9%	-76.3%	10.9%	-1.4%	9.3%	
HEL & 2nd Mtg	10.1%	23.4%	40.4%	-37.4%	47.7%	-38.6%	0.7%	-4.3%	7.2%	
Member business loans	16.9%	41.7%	72.8%	-30.4%	15.4%	-65.6%	23.9%	-9.8%	23.5%	
Share drafts	10.0%	10.4%	3.8%	-22.9%	17.5%	-68.1%	8.7%	9.8%	9.5%	
Certificates	5.2%	-9.1%	7.3%	-29.0%	47.1%	-55.2%	-12.8%	-8.3%	-0.2%	
IRAs	-0.3%	-3.0%	-9.2%	-35.9%	9.7%	-61.8%	4.7%	-2.9%	1.8%	
Money market shares	7.4%	6.4%	-4.9%	-35.1%	13.1%	-43.9%	8.8%	6.4%	8.2%	
Regular shares	9.6%	9.6%	-4.4%	-26.7%	12.2%	-63.4%	11.4%	4.7%	10.3%	
Portfolio \$ Distribution										
Credit cards/total loans	5.3%	7.8%	3.6%	6.9%	2.9%	4.5%	6.7%	8.1%	3.2%	
Other unsecured loans/total loans	4.6%	6.7%	14.3%	5.2%	2.0%	3.9%	3.4%	4.5%	4.3%	
New automobile/total loans	7.2%	7.7%	11.7%	11.8%	3.2%	11.1%	5.3%	4.6%	2.5%	
Used automobile/total loans	23.8%	18.4%	12.9%	35.5%	12.0%	38.9%	28.2%	42.3%	39.2%	
First mortgage/total loans	42.4%	46.9%	43.4%	18.0%	66.8%	21.5%	32.7%	22.6%	33.9%	
HEL & 2nd Mtg/total loans	7.5%	2.1%	2.5%	5.8%	6.6%	13.6%	11.1%	6.5%	4.7%	
Member business loans/total loans	7.3%	1.1%	29.8%	7.4%	8.7%	9.2%	17.8%	0.1%	6.8%	
Share drafts/total savings	14.3%	11.9%	7.2%	16.9%	8.1%	14.1%	11.4%	10.9%	18.8%	
Certificates/total savings	15.0%	11.7%	7.5%	11.8%	14.8%	18.1%	10.0%	16.6%	10.8%	
IRAs/total savings	5.9%	12.6%	16.5%	4.3%	6.3%	5.5%	6.2%	6.7%	6.4%	
Money market shares/total savings	32.8%	25.1%	2.2%	33.7%	62.0%	32.0%	40.9%	29.8%	24.9%	
Regular shares/total savings	30.4%	38.1%	66.2%	33.2%	7.3%	27.3%	31.5%	33.5%	36.1%	
Percent of CUs Offering										
Credit cards	84.7%	100.0%	60.0%	100.0%	90.0%	75.0%	100.0%	90.0%	100.0%	
Other unsecured loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
New automobile	98.8%	100.0%	90.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
Used automobile	99.2%	100.0%	80.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
First mortgage	87.9%	100.0%	40.0%	100.0%	100.0%	75.0%	100.0%	90.0%	100.0%	
HEL & 2nd Mtg	88.3%	100.0%	40.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
Member business loans	59.7%	100.0%	20.0%	66.7%	70.0%	62.5%	100.0%	10.0%	100.0%	
Share drafts	93.1%	100.0%	50.0%	100.0%	90.0%	100.0%	100.0%	90.0%	100.0%	
Certificates	89.5%	60.0%	50.0%	100.0%	90.0%	100.0%	100.0%	90.0%	100.0%	
IRAs	87.5%	100.0%	40.0%	100.0%	90.0%	87.5%	100.0%	80.0%	100.0%	
Money market shares	76.6%	100.0%	20.0%	100.0%	90.0%	75.0%	100.0%	80.0%	100.0%	
Number of Loans as a Percent of Me	mbers in Offe	ring CUs_								
Credit cards	18.9%	18.0%	9.8%	18.9%	17.5%	14.6%	26.4%	15.1%	9.7%	
Other unsecured loans	13.4%	11.9%	24.7%	15.7%	13.7%	9.5%	7.7%	11.8%	13.3%	
New automobile	2.7%	2.2%	2.5%	3.6%	2.1%	3.6%	1.5%	0.9%	0.9%	
Used automobile	15.5%	9.5%	4.4%	18.6%	13.2%	23.5%	16.4%	18.6%	22.2%	
First mortgage	2.8%	4.1%	1.2%	1.2%	4.5%	1.6%	1.9%	1.3%	2.1%	
HEL & 2nd Mtg	2.1%	0.4%	0.3%	1.5%	2.6%	2.2%	2.4%	1.0%	1.1%	
Member business loans	0.3%	0.1%	0.8%	0.3%	0.4%	0.3%	0.6%	0.1%	0.3%	
Share drafts	57.9%	57.4%	45.1%	56.9%	66.7%	47.8%	54.9%	46.8%	47.7%	
Certificates	7.5%	10.1%	4.3%	7.3%	6.1%	7.4%	5.9%	6.5%	3.8%	
IRAs	3.9%	5.9%	4.5%	3.4%	4.5%	3.9%	2.9%	3.3%	2.7%	
Money market shares	9.5%	10.2%	2.1%	13.1%	10.7%	8.1%	24.8%	5.6%	5.6%	

^{*} Current period flow statistics are trailing four quarters.